

Lynette Peterson

From: Julie Warren <jwarren3670@yahoo.com>
Sent: Monday, August 19, 2019 9:17 PM
To: Lynette Peterson
Cc: Scott A. Spisak; Tom Warren; Erik Warren
Subject: Request for splitting two lots that share a PID

Hi Lynette -

I'd like to submit a request to divide the two lots (lots 4 & 5, block 2) that currently make up the Asa Parker property and share a PID. I've met with Washington County Property Tax Maintenance and their process to split lots sharing a PID requires an updated deed that is approved by the City of Marine. We're planning to list the Asa Parker house property at the end of September and would like the split to occur before then. Could you please let me know next steps? I'll be in town until August 28th and am happy to stop by to discuss.

Thanks!

Julie Warren

Sent from my iPad

Lynette Peterson

From: David Snyder <david@johnsonturner.com>
Sent: Friday, September 6, 2019 2:45 PM
To: Lynette Peterson
Subject: Lots

Lynette:

If there is a request to create a separate PID number for a lot in the City it would be my recommendation that the City not approve that unless the City first determines that the lot meets the dimensional standards of the ordinance, and that there is adequate public infrastructure to serve it in a developed state-like sewer. This would apply to the Warren back lot. I believe that development proposals in the past have been declined or postponed because of capacity issues or even capacity uncertainty. As a general rule, if lot is to be put on line for development, it is supposed to have its service infrastructure in place first and that should be verified.

Let me know if you have any questions or need any particular facts reviewed.

Thanks.

Dave



David K. Snyder

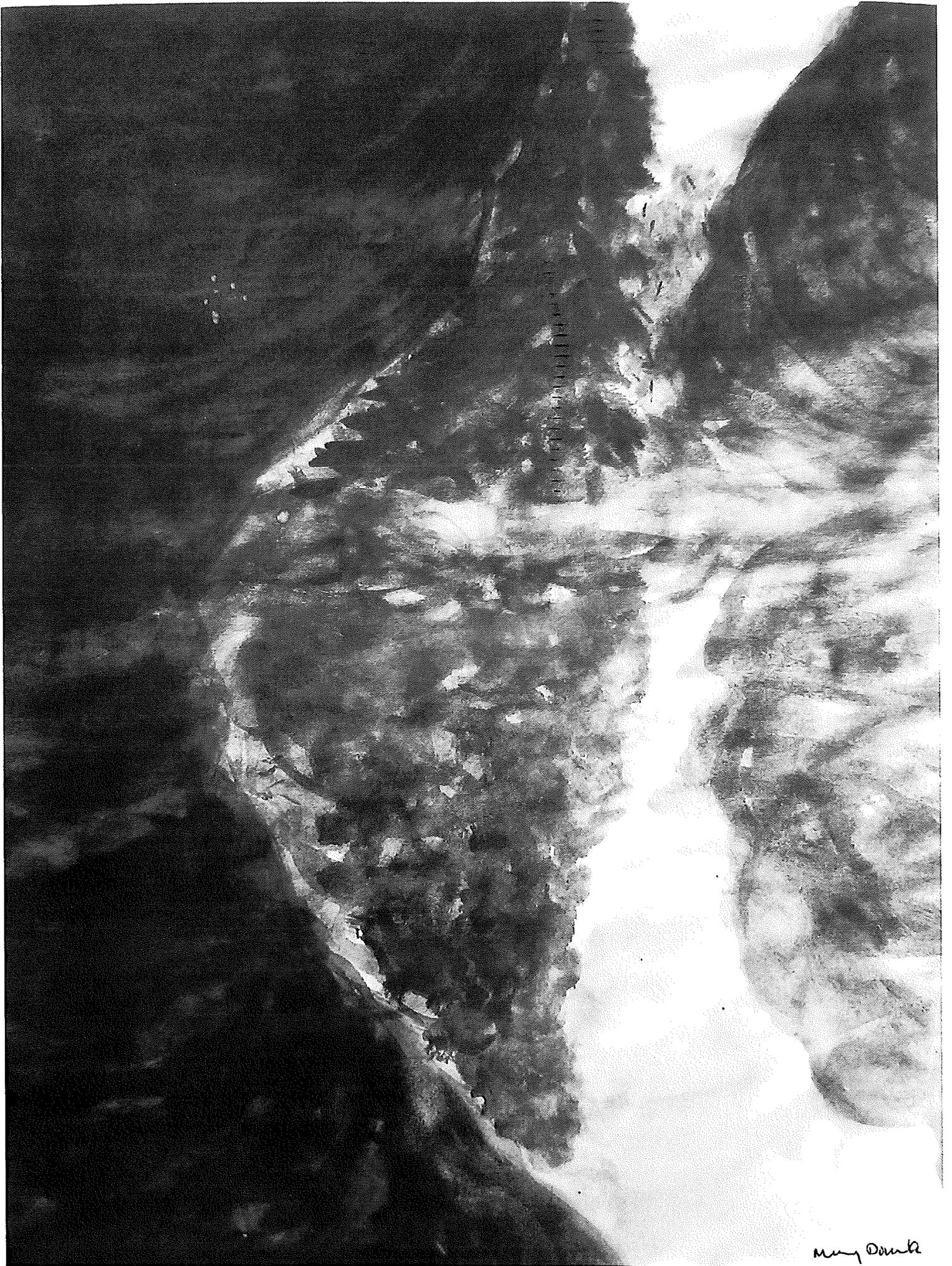
david@johnsonturner.com / Direct Dial: [651-403-8972](tel:651-403-8972) P: [651-464-7292](tel:651-464-7292) / F: [651-464-7348](tel:651-464-7348) / www.johnsonturner.com

Mail to: 56 E. Broadway Ave. #206, Forest Lake, MN 55025

[Forest Lake, MN](#) / [Lake Elmo, MN](#) / [Woodbury, MN](#) / [Blaine, MN](#)



Please consider the environment before printing this email



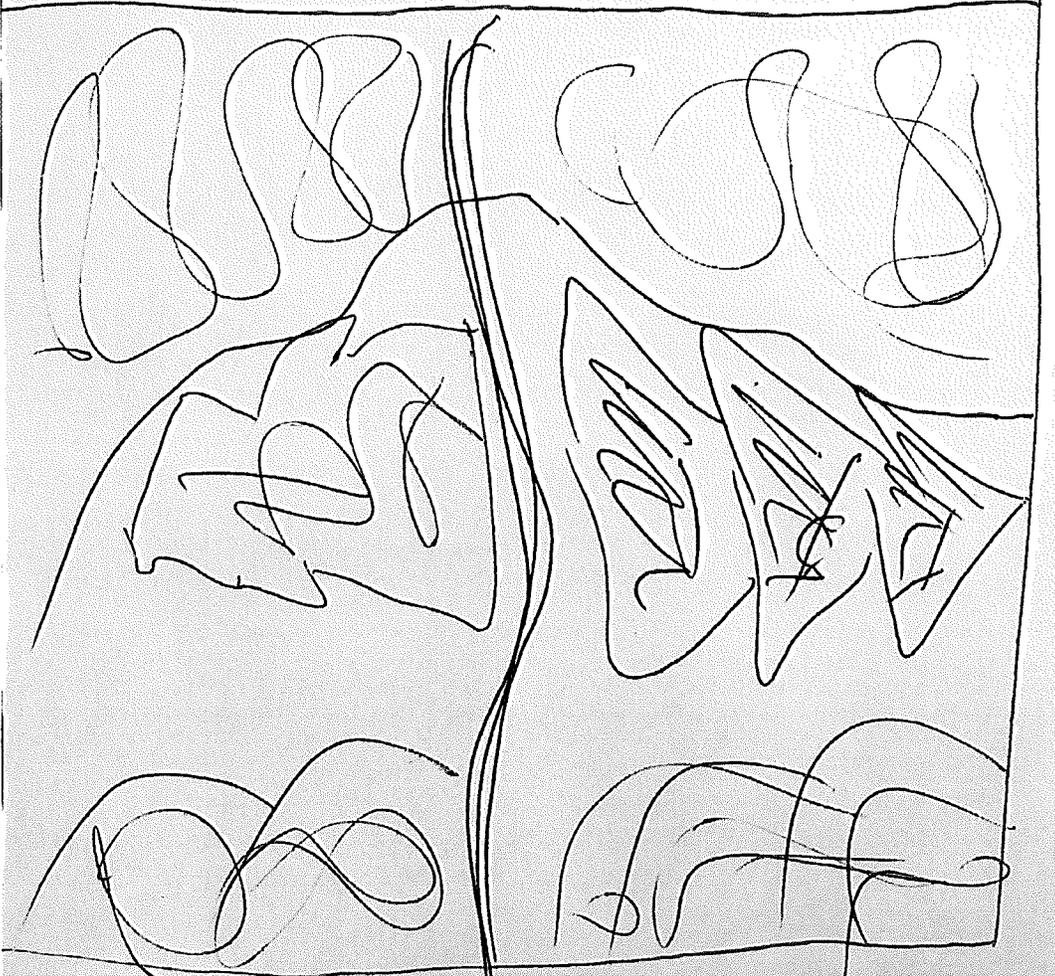
my Dumb

Dark Green (Solid)



Solid Dark Purple

Solid Dark Green



MMFS
DRAFT

CONTRACT FOR USE
OF
MARINE ELEMENTARY SCHOOL

THIS USE CONTRACT ("Use Contract") made as of _____ day of _____ 20____, by and between the **City of Marine on St. Croix** (the "City"), and **Marine Mills Folk School**, a nonprofit corporation, whose address is PO Box 80, Marine on St Croix MN 55047 (the "User").

1. **Use of Premises:** City hereby agrees that the User and User's members, agents, employees, participants, guests, and invitees (collectively "User's Affiliates") may use the building and grounds of Marine Elementary School and herein referred to as the "Premises" in the areas crosshatched as shown in **Exhibit A** attached hereto and fully incorporated herein. The use shall be non-exclusive and shall coordinate with other users, including schools.
2. **Use Fee:** USER agrees to pay to CITY a fee for the use of the Premises, as shown in **Attachment 1**.
3. **No Subcontract, Assignment or Sublet:** The User will not subcontract, sublet, or assign any of its right(s) to use the Premises pursuant to this Use Contract. Any unapproved assignment or sublet shall constitute an Event of Default as defined below.
4. **Damage or Destruction:** If the Premises is damaged or destroyed by an event beyond the control of CITY, and if CITY elects not to rebuild or restore the Premises, then CITY may terminate this Use Contract upon written notice to the User, in which case neither the User nor CITY shall have any further rights, obligations, or liability to the other hereunder. If the Permitted Use(s) is/are not rescheduled, the User and CITY agree that CITY shall refund to the User that portion of any previously paid fees which are allocable to the cancelled use time and neither party shall have any further rights, obligations, or liability hereunder.
5. **Assumption of Liability:** The User hereby assumes and agrees to be fully and exclusively responsible for the safety and conduct of the persons and personal property of all Users and User's Affiliates while on the Premises, including its guests, employees, agents and invitees.
6. **Indemnification:** The User hereby agrees to indemnify and defend and hold harmless CITY, its officers, agents, employees, successors and assigns, and any member of the public attending an event held by the User with the permission or acquiescence of the User, from any and all losses, claims, damages, judgments, liabilities, causes of action, costs and expenses, including reasonable attorney's fees, arising out of or resulting from or in any way relating to the use of the Premises by the User or User's Affiliates or from any act or omission by the User, any of its officers, agents, employees, members or guests or User's Affiliates which are not solely caused by the misconduct or negligence of CITY or its officers, agents or employees. Insurance: User has and will maintain in effect general liability insurance during the term of this Use Contract, in the amount of coverage of a combined single limit of not less than \$500,000 per occurrence with

\$1,000,000 in the aggregate coverage. User will, at least ten (10) days prior to the use of Premises, deliver a certificate of insurance to CITY by an insurance company satisfactory to CITY. User will provide a security deposit of \$1,000 prior to use of the premises which shall be returned at the expiration of this agreement, with interest thereon provided that the agreement has not been materially breached.

7. User is responsible for securing the leased premises after and during its hours of operation by locking all doors and closing all windows. User shall take reasonable care to prevent, avoid and remedy any damage done to the Premises by its agents, guests or invitees. User shall be issued one key for the Premises and shall not permit or cause any duplicates to be made without the express written consent of City. The key shall be issued to, and used only by, one named designee of User. User shall provide any Janitorial service that is directly caused by or necessary to its operations. The City shall pay any utility charges for the Premises but User shall take reasonable care not to cause any excess or unreasonable utility charges.
8. **Event of Default.** Each of the following shall constitute an event of default (“**Event of Default**”): (a) if the User fails to comply with the Use Contract; (b) if the User fails to pay CITY Fee(s) due to CITY pursuant to Section 2 hereof when due; or (c) if the User otherwise breaches any of the terms of this Use Contract.
9. **Remedies:** In the Event of Default, CITY may, at its sole discretion, terminate the User’s Use Contract. CITY will give notice to the User upon such termination, in a manner determined appropriate by CITY in its sole discretion. Upon termination, the User shall be liable for any unpaid fees hereunder within thirty days (30) of the termination and CITY shall retain any and all fees paid by User as liquidated damages.
10. **Successor and Assigns:** This Use Contract shall inure to the benefit of and be binding upon the User and its respective successors and assigns but shall not be assigned without advance written consent of the City.
11. **Waiver of Subrogation:** User and City agree to waive against each other and to have their respective insurance carriers waive any and all rights of recovery, claim, action or cause of action, against the other, its agents, officers, or employees for any loss or damage that may occur to the Premises, or any improvements thereto, or to the building of which the Premises is a part, or any improvements thereto, or any personal property of such party therein, by reason of fire, the elements, or any other cause, regardless of cause or origin, including negligence of the other party hereto, its agents, officers or employees, and covenants that no insurer shall have any right of subrogation against such other party provided however, such agreement does not invalidate said policies of insurance.
12. **Entire Agreement:** This Use Contract including exhibits and attachments constitutes the entire agreement between CITY and the User with respect to the use of the Premises, and no other actual or alleged written or oral agreement, promise or representation with respect to the use of the Premises shall be enforceable by the User against CITY nor shall CITY be bound or obligated by any such other written or oral agreement, promise, or representation.
13. **License.** This Use Contract constitutes a revocable license agreement solely for the Permitted Use of the Premises during the period specified on Exhibit A. This Use Contract does not constitute a lease of real property
14. **Expiration:** Unless this Use Contract is sooner terminated pursuant to Section 8 above, this Use Contract shall expire at the end of the period specified on Exhibit A

notwithstanding any expiration, however, its provisions relating to indemnification shall survive.

Acknowledgement of Receipt of Schedules. User acknowledges the receipt of this Use Contract and its attachment identified as Exhibit A (Map of the Premises).

[SIGNATURES ON FOLLOWING PAGE]

**MMFS
DRAFT**

IN WITNESS WHEREOF, the User and CITY have executed and delivered this Use Contract as of the day and year first above written.

MARINE MILLS FOLK SCHOOL (User)

By: _____

Its: _____

Dated: _____

CITY OF MARINE ON ST. CROIX (City)

By: _____

Its: _____

Dated: _____

MMFS
DRAFT

Exhibit A

Depiction of Premises

We would need some type of description of the premises including the grounds available to us; and if there are any parts of the buildings and grounds the city does not want us to use, it could be noted here.

MMFS
DRAFT

Exhibit A Continued

Depiction of Premises

- 1) Permitted Use: Folk School Classes and Administration and support for Marine Mills Folk School
- 2) Dates and times of use:
 - a) Folk School Classes to be held primarily on weekends.
 - b) Administration and support. Weekdays and weekends as necessary.
- 3) Commencement of use: September 1, 2019
- 4) Expiration of use: December 31, 2020

MMFS
DRAFT

Attachment 1: Use Fee

Use Fee: User (MMFS) agrees to pay CITY a fee in full compensation for the property's use by MMFS. The use fee shall be determined as follows:

- MMFS charges students a fee for attending Folk School courses, to cover the costs for the course instructor and all other costs incurred by MMFS.
- MMFS agrees to pay to the CITY a fee in the amount of ten percent (10%) of the gross student fees received for classes held at the Premises in the preceding quarter.

Fees will be payable to the City by the 15th day of the next month following the end of the quarter, reflecting the share of student fee revenue received in the preceding quarter.

In case of any conflict between the terms in the contract and this attachment, this attachment is controlling.

CITY OF MARINE ON ST. CROIX

TREASURER'S REPORT

CHECKING	914,439.68	<u>DEPOSITS</u>
FIRE & RESCUE-DEDICATED	254,379.02	GEN - Animal 20.00
FIRE & RESCUE-VEHICLE REPLCMNT	208,480.49	GEN -Permits 550.00
FIRE & RESCUE- EQUIPMENT	51,726.44	GEN - Fine/Fees 133.32
FIRE & RESCUE- VILLAGE WATER	16,522.25	CEM - Interest 27.14
FIRE & RESCUE-800MHZ RADIOS	10,445.39	G&R - Garbage 5097.54
GEN-CITY OFFICE/RECORDS	4,203.35	G&R - Compost 482.24
GEN - LAND ACQUISITION	39,991.46	G&R - County Tax 1679.57
GEN-STORMWATER	77,190.54	G&R - Commercial Tax 134.34
.		G&R - Residential tax 401.65
WASTEWATER-RESERVE	237576.68	G&R - Recycling 2563.87
JM WATER - RESERVE	17,001.69	GEN - Bldg Fees 3392.87
JM-WELLHEAD PRTCTN	5,180.19	G&R - Cable 623.51
ROADS-EQUIPMENT	31,044.67	CEM - Burial 125.00
ROADS-ALLEYS/STREETS	319,477.21	GEN - Interest 97.76
ROADS-PICKUP RPLCMNT	15,172.96	RDS - Transit Tax 12.23
HLL- VILLAGE HALL	23,378.97	HLL -Rent
PARKS & REC-RED BRIDGE	29,715.54	WTR - Billing 843.98
PARKS & REC- VC SIGNAGE	15,615.92	WTR - LC
PARKS & REC-BLDG MAINTENANCE	17,186.30	WWT - Sewer 13365.73
PARKS & REC-BIKE TRAIL	0.00	WWT - LC 55.63
CEM-PERPETUAL CARE	90,000.00	WWT - Interest 85.89
CEM-PERPETUAL CARE-SAVINGS	75,822.68	CEM - Interest 0.00
CEM-IMPROVEMENTS	12,348.76	WTR - Interest 8.02
P&R - COMMUNITY EVENTS	21,083.26	HLL - Interest 2.11
CITATION CABLE-SECURITY	2,500.00	P&R -Interest 30.21
BALANCE 8/31/19	<u>2,490,483.45</u>	PS - Interest 103.82
		RDS - Interest 132.21
		PS -Donations 168.00
		P&R- Fireworks Donatio 164.68
		WWT - Reimb 999.37
		Total 31300.69

Report by Lynette Peterson,
Clerk/Treasurer



	Proposed Budget 2017	Actual 2017 thru 12/31/17	Proposed Budget 2018	Actual 2018 thru 7/31/18	Proposed Budget 2019	Actual 2019 thru 8/31/19	% Change From 2018 to 2019	FUND NAME
1								
2								
3								
4								
5	Proposed Budget 2017	Actual 2017 thru 12/31/17	Proposed Budget 2018	Actual 2018 thru 7/31/18	Proposed Budget 2019	Actual 2019 thru 8/31/19	% Change From 2018 to 2019	
6								LEVY INCREASE ^^^^^^^^^^^
7								
8								
92	33,000.00		33,000.00	21,135.00	33,000.00	27,228.00	0.00%	COMPENSATION
93	3,500.00	4,578.71	4,500.00	2,029.65	4,500.00	2,865.03	0.00%	DUES/SERVICES
94								
95		2,892.15		293.98		208.53		ART FAIR
96					0.00		%	MISCELLANEOUS
97	2,000.00		2,000.00		2,000.00		0.00%	CHIEF OFFICER STIPEND
98								DEDICATED - NEW EQUIPMENT
99	140,607.30	108,017.67	142,582.44	44,739.21	143,461.44	59,388.37	0.63%	PUBLIC SAFETY EXPENSE
100								

	Proposed Budget 2017	Actual 2017 thru 12/31/17	Proposed Budget 2018	Actual 2018 thru 7/31/18	Proposed Budget 2019	Actual 2019 thru 8/31/19	% Change From 2018 to 2019	FUND NAME
1								
2								
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6								
7								
8								
145								
146	600.00	865.47	600.00	235.11	600.00	361.58	0.00%	PARKS, ARTS, & RECREATION
147		1,500.00						FIREWORK DONATIONS
148	5,000.00	5,400.00	5,000.00		5,000.00	1,990.00	0.00%	175th CELEBRATION
149		300.00		100.00				MILLSITE GRANT
150	1,500.00		0.00				0.00%	RENTAL FEES
151			1,500.00					FEES (MUSEUM INTERN REIMBURSEMENT)
152	400.00	742.26	700.00	711.35	800.00	438.18	25.00%	URBAN FOREST GRANT
153	7,500.00	8,807.73	7,800.00	1,046.46	6,400.00	2,789.76	-18.67%	INTEREST
154								PARKS & REC TOTAL
155								
156								PARKS, ARTS, & RECREATION
157	1,200.00	1,079.03	1,200.00	720.67	1,200.00	943.84	0.00%	ELECTRICITY
158	11,000.00	13,097.22	12,000.00	12,346.95	12,500.00	12,742.86	4.55%	HOLIDAYS-FIREWORKS-4th of July
159	1,000.00	605.77	1,000.00	93.57	1,000.00	4,696.20	0.00%	REPAIRS
160	2,200.00	2,200.00	2,200.00	617.80	2,500.00	1,750.00	13.64%	SERVICES-TREE MAINTENANCE
161	1,700.00	671.14	1,700.00	870.46	1,200.00	1,202.80	-29.41%	MATERIALS & SUPPLIES
162	300.00	8,711.29	300.00		300.00		0.00%	LOG CABIN MAINTENANCE
163	450.00	439.08	450.00	222.24	450.00	345.96	0.00%	ALARM CONTRACT-MUSEUM
164	4,200.00	660.61	4,200.00	1,612.85	3,500.00	1,026.73	-16.67%	ICERINK/WARMING HSE LABOR & TEL
165	2,500.00	2,672.82	2,500.00	2,419.87	2,800.00	1,555.08	12.00%	P&R - POTTIES
166	1,000.00	205.90	1,000.00		1,000.00	232.36	0.00%	TRAIL MAINTENANCE
167	5,000.00	4,352.51	5,000.00	1,553.23	5,000.00	2,885.21	0.00%	MILLSITE GRANT
168	500.00	569.27	500.00	219.49	500.00	295.96	0.00%	FUEL-VEHICLE
169								175th CELEBRATION
170			2,000.00	153.71		978.40		URBAN FOREST TASK FORCE
171	1,500.00		0.00				0.00%	MUSEUM INTERN
172	32,550.00	35,906.53	34,050.00	20,830.84	31,950.00	28,655.40	-6.45%	TOTAL EXPENSES

	Proposed Budget 2017	Actual 2017 thru 12/31/17	Proposed Budget 2018	Actual 2018 thru 7/31/18	Proposed Budget 2019	Actual 2019 thru 8/31/19	% Change From 2018 to 2019	FUND NAME
1								
2								
3								
4								
5	Proposed Budget 2017	Actual 2017 thru 12/31/17	Proposed Budget 2018	Actual 2018 thru 7/31/18	Proposed Budget 2019	Actual 2019 thru 8/31/19	% Change From 2018 to 2019	
6	1,600.00	2,685.42	800.00		2,700.00	1,534.17	118.75%	LEVY INCREASE ^^^^^^^^^^^
7		10,816.00				519.07		
8								
173								ROADS INCOME
174								INTEREST
175	1,600.00	2,685.42	800.00		2,700.00	1,534.17	118.75%	MISCELLANEOUS
176		10,816.00				519.07		SALE OF PICK UP TRUCK
177								ROADS INCOME TOTAL
178	1,600.00	13,501.42	800.00	0.00	2,700.00	2,053.24	118.75%	
179								
180								ROADS EXPENSES
181	12,000.00	11,292.20	11,000.00	7,367.47	11,500.00	8,475.25	4.17%	ELECTRICITY-STREETLIGHTS
182	5,000.00	2,380.57	4,000.00	3,305.70	4,000.00	4,107.16	0.00%	FUEL VEHICLES
183	4,000.00	3,915.30	3,500.00	2,498.21	3,500.00	3,252.89	0.00%	REPAIRS-VEHICLE & EQUIPMENT
184	200.00		200.00		200.00	336.87	0.00%	SERVICES-LEGAL
185	2,500.00	2,776.36	2,500.00		2,500.00		0.00%	SERVICES-TREE MAINTENANCE
186	1,350.00	3,306.97	2,500.00	1,789.22	3,500.00	2,120.30	74.07%	TELEPHONE/BROADBAND
187	1,500.00	1,279.81	1,500.00	409.38	1,500.00	466.25	0.00%	UNIFORMS
188	6,000.00	2,611.98	6,000.00	2,973.55	6,000.00	1,583.43	0.00%	MATERIALS & SUPPLIES-SIGNS INCLUDED
189	3,500.00	4,860.06	3,500.00	2,741.35	4,000.00	9,893.85	14.29%	ROAD REPAIR MATERIAL
190	1,500.00	1,331.40	1,500.00	1,215.32	1,500.00	606.26	0.00%	TOOLS & EQUIPMENT
191	750.00	273.71	750.00	162.91	750.00	140.00	0.00%	MISC.EXPENSE-LICENSE
192	5,000.00	540.00	2,500.00	2,835.00	4,000.00	1,687.50	30.00%	SWEEPING
193	5,000.00	3,507.79	5,000.00	3,859.81	5,000.00	6,079.05	0.00%	SALT AND SAND
194	5,000.00	3,797.75	5,000.00	3,342.14	5,000.00	2,065.08	0.00%	SERVICES - ENGINEERING
195	2,000.00	2,446.28	2,000.00	651.07	2,000.00	690.57	0.00%	REPAIRS-BLDG-MAINT./ALARM
196			2,500.00		2,500.00			EXTRA SHERIFF PATROL
197	55,300.00	44,320.18	53,950.00	33,151.13	57,450.00	41,504.46	6.33%	ROADS EXPENSE TOTAL
198								

	Proposed Budget 2017	Actual 2017 thru 12/31/17	Proposed Budget 2018	Actual 2018 thru 7/31/18	Proposed Budget 2019	Actual 2019 thru 8/31/19	% Change From 2018 to 2019	FUND NAME
1								
2								
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5	Proposed Budget	Actual 2017 thru 12/31/17	Proposed Budget 2018	Actual 2018 thru 7/31/18	Proposed Budget 2019	Actual 2019 thru 8/31/19	% Change From 2018 to 2019	
6								LEVY INCREASE ^^^^^^^^^^^ -0.0509%
7								
8								
218								WASTEWATER INCOME
219								
220	117,190.47	147,303.17	120,706.18	69,078.39	126,741.30	84,764.84	5.15%	OPERATION & MAINT.
221	500.00	3,817.17	500.00		2,000.00	564.08	300.00%	INTEREST
222	3,000.00	1,957.33	2,000.00	610.39	1,500.00	902.48	-16.67%	LATE CHARGE
223						6,566.16	0.00%	REIMBURSEMENT
224					17,000.00			GENERATOR CARRYOVER
225	20,000.00	8,866.71	9,000.00				-45.00%	PINE CONE TRAIL PROJECT (BOND PAYMENT)
226	140,690.47	161,944.38	132,206.18	69,688.78	147,241.30	92,797.56	10.69%	WASTEWATER TOTAL INCOME
227								
228								WASTEWATER EXPENSES
229	500.00	0.00	500.00	775.00	500.00		0.00%	EMERGENCY PUMPING
230	8,000.00	5,671.06	7,000.00	3,325.32	7,000.00	4,476.59	0.00%	ELECTRICITY
231	2,200.00	2,886.58	2,200.00	1,558.53	2,200.00	1,548.37	0.00%	FUEL-VEHICLE
232	1,500.00	625.00	2,000.00	400.00	2,000.00		0.00%	JETTING/LINE CLEANING
233	1,000.00	322.60	200.00	225.00	200.00	7,380.00	0.00%	SERVICES - LEGAL AND OTHER
234					0.00		0.00%	SITE MAINTENANCE
235	200.00	741.81	200.00		200.00	128.50	0.00%	REPAIRS-BLDG&VEH
236	4,200.00	4,200.00	4,284.00		4,326.00		1.00%	ADMINISTRATIVE LABOR (LJP)
237	30,000.00	3,847.00	30,000.00	995.00	25,000.00		-16.67%	SEWER PUMPING
238	15,000.00	18,531.96	9,500.00	2,697.51	9,500.00	13,218.65	0.00%	EQUIP. REPAIR
239	4,000.00	3,329.56	4,000.00	2,982.28	4,000.00	3,286.96	0.00%	MATERIALS & SUPPLIES
240	1,000.00	1,040.63	1,000.00	632.20	1,000.00	737.19	0.00%	TELEPHONE-PAGER & DIALER
241	5,000.00	3,914.96	5,000.00	3,980.08	5,000.00		0.00%	NEW EQUIPMENT
242	1,500.00	505.00	1,000.00	602.00	1,000.00	1,844.00	0.00%	LICENSE/PERMITS
243	3,000.00	2,850.45	3,000.00	676.97	3,000.00	1,840.00	0.00%	WATER TESTS
244	2,000.00	637.58	1,000.00		1,000.00	1,389.05	0.00%	TRAINING
245	14,000.00	14,000.00	14,280.00		14,708.00		3.06%	PW SUPERVISOR AND PART TIME
246	7,000.00	63,255.00	6,500.00		40,000.00		478.57%	RESERVE FUND
247	8,500.00	8,500.00	8,500.00		17,000.00		100.00%	GENERATOR (Year 2 of 2)
248	1,000.00		500.00		3,000.00	422.55	250.00%	ENGINEERING SERVICES
249	6,500.00		6,500.00		6,500.00		0.00%	PANEL REPLACEMENT
250	24,000.00	27,085.00	25,000.00	528.00			-104.17%	PINE CONE TRAIL PROJECT
251								
252	140,100.00	161,944.19	132,164.00	19,377.89	147,134.00	36,271.86	10.69%	WASTEWATER EXPENSES
253								
254								

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1								
2								
3								
4								
5	Proposed Budget 2017	Actual 2017 thru 12/31/17	Proposed Budget 2018	Actual 2018 thru 7/31/18	Proposed Budget 2019	Actual 2019 thru 8/31/19	% Change From 2018 to 2019	LEVY INCREASE ^^^^^^^^^^^ -0.0509%
6								
7								
8								REPLACE/CAPITAL FUND
283								
284								RDS - ENGINEERING
285	0.00		0.00		DONE			RDS - COUNTY ROAD 4
286	0.00	44,984.59	0.00	56,358.29	DONE			GEN-DOWNTOWN IMPROVEMENT - Moved to RDS/ALLEYS
287	5,000.00	5,000.00	5,000.00				-100.00%	P&R-RED BRIDGE - GOAL 35000 (10-15yr)
288	2,500.00	2,500.00	2,500.00		2,500.00		0.00%	GEN - LAND/BLDG ACQUISITION (\$10,000 VILLAGE CENTER)
289	1,000.00	1,000.00	1,000.00	24,362.35	45,000.00		4400.00%	GEN-STORMWATER (Raingardens, dredging, ditch maintenance, e
290	25,000.00	240.00	25,000.00	35,182.89	25,000.00	2,893.00	0.00%	P&R - BUILDING MAINTENANCE
291	0.00		0.00	0.00	5,000.00	52.00	0.00%	RDS - HISTORIC BRIDGE
292	0.00	7,726.56	0.00	590.42	DONE			ROADS AND ALLEYS
293	140,000.00	201,699.31	150,000.00	116,421.97	150,000.00	161,837.93	0.00%	GEN-CITY OFFICE IMPROV/RECORDS MGMT - Moved to HLL - VIL
294	0.00	1,202.74	0.00	6,901.28	DONE			HLL - SOUND EQUIPMENT UPGRADE
295	0.00		5,000.00	2,500.00	DONE			HLL - VILLAGE HALL RESTORATION
296	32,500.00	7,387.12	40,000.00	19,200.00	25,000.00		-46.15%	ROADS-PICKUP (GOAL \$30000 - Year 3 of 6)
297	5,000.00	5,000.00	5,000.00		5,000.00		0.00%	ROADS-DUMP TRUCK (PMT 2 of 5)
298	20,000.00	20,200.00	20,000.00	1,530.00	21,000.00		5.00%	ROADS - SKIDSTEER
299	2,000.00	3,720.50	2,000.00		2,000.00		0.00%	ROADS - EQUIPMENT
300					5,000.00		0.00%	CEM - IMPROVEMENTS
301	40,000.00	40,000.00	10,000.00		10,000.00		0.00%	PS-TRUCK REPLACEMENT (year 4 \$400,000 GOAL 5 YRS)
302	0.00		0.00		DONE		0.00%	PS - TURN-OUT GEAR
303	6,000.00		0.00		DONE		0.00%	PS - AED
304								SAND/SALT SHED (GOAL \$20,000)
305			5,000.00		5,000.00		0.00%	TOTAL REPLACEMENT FUND
306	279,000.00	340,660.82	270,500.00	263,047.20	305,500.00	164,782.93	12.54%	
307								
308								
309	884,371.68	891,016.66	936,950.96	517,061.92	935,699.92	470,422.87	-0.14%	GENERAL
310	8,210.00	11,754.96	8,910.00	7,725.00	10,510.00	3,172.77	19.49%	HALL
311	43,910.38	72,286.56	47,954.19	37,032.73	48,926.31	12,152.90	2.21%	PUBLIC SAFETY
312	1,600.00	13,586.58	800.00	33,151.13	2,700.00	2,053.24	118.75%	ROADS
313	7,500.00	4,840.94	6,450.00	4,413.83	6,350.00	6,377.53	-1.33%	CEMETERY
314	107,975.00	102,420.05	107,975.00	57,019.30	108,045.00	70,698.74	0.06%	GARBAGE & REFUSE
315	7,500.00	8,807.73	7,800.00	1,046.46	6,400.00	2,789.76	-18.67%	PARKS & RECREATION
316	140,690.47	153,077.67	132,206.18	69,688.78	147,241.30	92,797.56	10.69%	WASTEWATER
317	14,398.44	13,066.85	14,820.73	7,395.00	15,596.00	7,837.63	5.38%	JM WATER
318				0.20				ADJUSTMENT
319	1,216,155.97	1,270,858.00	1,263,867.06	701,383.22	1,281,468.53	668,303.00	1.45%	TOTAL FUND INCOMES

Actual Budget 2018	Actual Budget 2018 thru 12/31/18	Actual Budget 2019	Actual Budget 2019 thru 7/31/19	Proposed Budget 2020	From 2019 to 2020	FUND NAME	34.7431%
20,000.00	21,593.50	3,000.00		0.00	-100.00%	PLANNING - COMP. PLAN	
3,500.00	3,234.77	3,500.00	2,078.28	3,500.00	0.00%	MATERIALS AND SUPPLIES	
4,200.00	4,942.17	4,200.00	4,745.74	5,000.00	42.11%	TELEPHONE/BROADBAND	
2,400.00	2,623.26	2,400.00		2,400.00	0.00%	OFFICE-EQUIP	
100.00	414.89	100.00		100.00	0.00%	MISCELLANEOUS	
1,500.00	1,547.00	1,500.00	394.00	4,500.00	300.00%	WEB SITE - (3 YEAR UPGRADE)	
1,000.00		1,000.00		1,000.00	0.00%	MILLSTREAM ASSOCIATION	
			18,212.30		0.00%	MARINE SCHOOL	
451,309.80	423,196.61	443,591.09	285,770.76	466,837.32	5.52%	EXPENSES TOTAL	
						<u>FIRE AND RESCUE INCOME</u>	
	0.00				0.00%	RUN CALLS	
	0.00				0.00%	MISCELLANEOUS (COUNTY GRANT)	
15,000.00	16,418.28	15,000.00		15,000.00	0.00%	2% STATE AID-FIREMAN'S RELIEF	
32,404.19	32,404.19	33,376.31		34,377.60	3.18%	MAY FIRE CONTRACT-	
					0.00%	PS-STREET DANCE	
	9,092.06				0.00%	PSF-FUNDRaiser PROCEEDS	
200.00	230.00	200.00	5,293.02		0.00%	REIMBURSEMENT	
350.00	1,167.24	350.00	125.00	200.00	0.00%	BURN PERMITS	
			578.06	1,100.00	250.00%	INTEREST	
						RELIEF FUNDS	
	301.74		3,985.00			DONATIONS	
	30,539.43		1,900.00			DEDICATED	
47,954.19	90,152.94	48,926.31	11,881.08	50,677.60	3.99%	SAFETY INCOME TOTAL	
						<u>FIRE AND RESCUE EXPENSE</u>	
6,000.00	4,759.95	6,000.00	1,140.00	6,000.00	0.00%	TRAINING EXPENSE	
3,000.00	2,734.43	3,000.00	1,594.26	3,000.00	0.00%	ELECTRICITY & HEAT	
1,700.00	1,088.48	1,200.00	508.55	1,200.00	0.00%	FUEL-VEHICLES	
900.00	827.16	900.00	521.64	900.00	0.00%	TELEPHONE	
2,500.00		2,500.00		2,500.00	0.00%	PHYSICAL EXAMS & HEPATITIS	
500.00	418.60	500.00		500.00	0.00%	MEETING EXPENSE	

Actual Budget 2018 thru 12/31/18	Actual Budget 2019	Actual 2019 thru 7/31/19	Proposed Budget 2020	From 2019 to 2020	FUND NAME
					34.7431%
					LEVY INCREASE ^^^^^^^^^
33,312.44	35,746.50	34,311.44	35,169.22	2.62%	FIREMEN'S RELIEF
15,000.00	13,984.22	15,000.00	15,000.00	0.00%	2% STATE AID - FIREMAN'S RELIEF
10,000.00	8,061.60	10,000.00	10,000.00	0.00%	800 MHZ RADIOS
3,620.00	6,319.07	3,500.00	3,500.00	0.00%	REPAIRS/MAINTENANCE-BLDG/EQUIPMENT
8,000.00	9,507.98	8,000.00	8,000.00	0.00%	VEHICLE REPAIRS
7,500.00	3,212.98	8,000.00	8,000.00	0.00%	MATERIALS AND SUPPLIES
0.00	45.81	1,170.20		0.00%	STREET DANCE
50.00		50.00	50.00	0.00%	NOTICES IN PAPER
11,000.00	10,854.39	11,000.00	11,000.00	0.00%	NEW EQUIPMENT
33,000.00	19,800.00	33,000.00	33,000.00	0.00%	COMPENSATION
4,500.00	7,393.65	4,500.00		-128.57%	DUES/SERVICES
	1,380.12	207.53		0.00%	ART FAIR
				0.00%	MISCELLANEOUS
2,000.00	2,000.00	2,000.00	2,000.00	0.00%	CHIEF OFFICER STIPEND
				0.00%	DEDICATED - NEW EQUIPMENT
142,582.44	128,134.94	143,461.44	139,819.22	-2.59%	PUBLIC SAFETY EXPENSE
					HALL INCOME
2,500.00	3,500.00	2,825.00	4,000.00	0.00%	HALL RENT
10.00	84.00	45.66	100.00	900.00%	INTEREST
					FROM MARINE RESTORATION
400.00	400.00	300.00	500.00	0.00%	CLEANING FEE
6,000.00	12,000.00	6,000.00	6,000.00	0.00%	MISCELLANEOUS(BEQUEST)
8,910.00	15,984.00	10,510.00	10,600.00	1.10%	HALL INCOME TOTAL
					HALL EXPENSE
					HALL-ELECTRICITY&HEAT
4,100.00	5,418.81	3,379.90	5,500.00	0.00%	REPAIR-BLDG
1,500.00	3,592.09	2,428.56	1,500.00	0.00%	SPRINKLER MAINT. AND SERVICES
2,500.00	2,540.36	1,111.92	2,500.00	0.00%	ALARM CONTRACT
450.00	415.20	207.60	450.00	0.00%	MATERIALS AND SUPPLIES
2,000.00	1,091.00	665.07	2,000.00	0.00%	EQUIPMENT-NEW/REPAIRS (FURNACES)
600.00	715.22	600.00	600.00	0.00%	HALL CLEANING
3,860.00	4,059.71	1,856.21	4,100.00	8.54%	JORDAN BEQUEST (MARLA)
6,000.00	6,000.00	6,000.00	6,000.00	0.00%	HALL EXPENSE TOTAL
21,010.00	23,832.39	16,249.26	22,650.00	1.21%	

Actual Budget 2018 thru 12/31/18	Actual Budget 2019	Actual thru 7/31/19	Proposed Budget 2020	From 2019 to 2020	FUND NAME
					34.7431%
					LEVY INCREASE ^^^^^^^^^
12,000.00	13,563.71	12,742.86	12,500.00	0.00%	HOLIDAYS-FIREWORKS-4th of July
1,000.00	766.24	4,696.20	1,000.00	0.00%	REPAIRS
2,200.00	1,017.80	550.00	2,500.00	0.00%	SERVICES-TREE MAINTENANCE
1,700.00	1,159.03	1,202.80	1,200.00	0.00%	MATERIALS & SUPPLIES
300.00			300.00	0.00%	LOG CABIN MAINTENANCE
450.00	444.48	228.54	450.00	0.00%	ALARM CONTRACT-MUSEUM
4,200.00	1,312.85	1,026.73	3,500.00	0.00%	ICERINK/WARMING HSE LABOR & TEL
2,500.00	3,671.87	1,351.08	2,800.00	0.00%	P&R - POTTIES
1,000.00	183.00	232.36	1,000.00	0.00%	TRAIL MAINTENANCE
5,000.00	3,995.54	2,271.60	5,000.00	0.00%	MILSITE GRANT
500.00	556.56	190.04	500.00	0.00%	FUEL-VEHICLE
2,000.00	153.71	978.40		0.00%	URBAN FOREST TASK FORCE
0.00				0.00%	MUSEUM INTERN
34,050.00	28,203.23	26,197.27	32,050.00	0.31%	TOTAL EXPENSES
					ROADS INCOME
800.00	3,198.09	1,401.96	2,700.00	0.00%	INTEREST
100.00	102.42	519.07		0.00%	TRANSIT TAX
	1,872.00			0.00%	MISCELLANEOUS
900.00	5,172.51	1,921.03	2,700.00	0.00%	ROADS INCOME TOTAL
					ROADS EXPENSES
11,000.00	12,489.66	8,074.07	13,000.00	12.50%	ELECTRICITY-STREETLIGHTS
4,000.00	4,346.25	3,572.08	4,500.00	10.00%	FUEL VEHICLES
3,500.00	2,024.58	1,803.07	3,500.00	0.00%	REPAIRS-VEHICLE & EQUIPMENT
200.00		336.87	200.00	0.00%	SERVICES-LEGAL
2,500.00	7.49		2,500.00	0.00%	SERVICES-TREE MAINTENANCE
2,500.00	2,945.97	1,859.48	3,500.00	0.00%	TELEPHONE/BROADBAND
1,500.00	862.22	466.25	1,200.00	-20.00%	UNIFORM SUPPLIER
6,000.00	6,675.43	1,436.70	6,000.00	0.00%	MATERIALS & SUPPLIES-SIGNS INCLUDED
3,500.00	2,679.30	9,838.15	5,000.00	28.57%	ROAD REPAIR MATERIAL
1,500.00	1,075.40	606.26	1,500.00	0.00%	TOOLS & EQUIPMENT
750.00	162.91	140.00	200.00	-73.33%	MISC.EXPENSE-LICENSE
2,500.00	2,835.00	1,687.50	4,000.00	0.00%	SWEEPING
5,000.00	3,859.81	6,079.05	5,000.00	0.00%	SALT AND SAND
5,000.00	3,342.14	1,423.59	5,000.00	0.00%	SERVICES - ENGINEERING
2,000.00	651.07	440.37	2,000.00	0.00%	REPAIRS-BLDG-MAINT./ALARM

Actual Budget 2018	Actual Budget 2019	Actual 2019 thru 7/31/19	Proposed Budget 2020	From 2019 to 2020	FUND NAME	34.7431%
2,500.00	2,500.00		2,500.00	0.00%	EXTRA SHERIFF PATROL	
53,950.00	57,450.00	37,763.44	59,600.00	3.89%	ROADS EXPENSE TOTAL	
					GARBAGE & REFUSE INCOME	
					BILLING	
60,975.00	60,975.00	31,817.06	60,975.00	0.00%	RECYCLING/COMPOSTING	
25,500.00	25,500.00	16,667.70	25,500.00	0.00%	G&R-COUNTY SOLID WASTE TAX	
16,000.00	16,000.00	9,040.18	16,000.00	0.00%	COUNTY TRANSIT	
	70.00	65.28	70.00	0.00%	SALES TAX/SOLID WASTE SURCHARGE	
5,500.00	5,500.00	2,737.08	5,500.00	0.00%	GARBAGE AND REFUSE INCOME TOTAL	
107,975.00	108,045.00	60,327.30	108,045.00	0.00%		
					GARBAGE & REFUSE EXPENSE	
5,500.00	5,500.00	3,664.00	5,500.00	0.00%	SALES TAX	
16,000.00	16,000.00	10,999.95	16,000.00	0.00%	COUNTY ENVIRONMENTAL TAX	
65,400.00	65,400.00	51,560.33	65,400.00	0.00%	HAULER	
500.00	500.00	408.75	500.00	0.00%	FORMS & MAILING	
4,000.00	4,000.00	4,016.47	4,900.00	22.50%	COMPOSTING	
91,400.00	91,400.00	70,649.50	92,300.00	0.98%	TOTAL EXPENSES	
					WASTEWATER INCOME	
					OPERATION & MAINT.	
120,706.18	126,741.30	71,399.11	133,078.36	5.41%	INTEREST	
500.00	2,000.00	478.19	1,000.00	-200.00%	LATE CHARGE	
2,000.00	1,500.00	846.19	1,500.00	0.00%	REIMBURSEMENT	
		5,566.79	0.00	0.00%	GENERATOR CARRYOVER	
9,000.00				0.00%	PINE CONE TRAIL PROJECT (BOND PAYMENT)	
132,206.18	147,241.30	78,290.94	135,578.36	-8.29%	WASTEWATER TOTAL INCOME	
					WASTEWATER EXPENSES	
500.00	500.00	3,854.03	1,000.00	100.00%	EMERGENCY PUMPING	
7,000.00	7,000.00	1,399.31	7,000.00	0.00%	ELECTRICITY	
2,200.00	2,200.00	1,548.37	2,200.00	0.00%	FUEL-VEHICLE	
2,000.00	2,000.00	5,435.00	2,000.00	0.00%	JETTING/LINE CLEANING	

Actual Budget 2018	Actual Budget 2019	Actual 2019 thru 7/31/19	Proposed Budget 2020	From 2019 to 2020	FUND NAME	34.7431%
200.00	225.00	200.00	200.00	0.00%	SERVICES - LEGAL AND OTHER	
	0.00	128.50		0.00%	SITE MAINTENANCE	
200.00	200.00	200.00	200.00	0.00%	REPAIRS-BLDG&VEH	
4,284.00	4,326.00	4,326.00	4,454.00	3.05%	ADMINISTRATIVE LABOR (LJP)	
30,000.00	25,000.00	27,000.00	27,000.00	6.67%	SEWER PUMPING	
9,500.00	9,500.00	13,218.65	9,500.00	0.00%	EQUIP. REPAIR	
4,000.00	4,000.00	3,159.47	4,000.00	0.00%	MATERIALS & SUPPLIES	
1,000.00	1,000.00	636.34	1,000.00	0.00%	TELEPHONE-PAGER & DIALER	
5,000.00	5,000.00		5,000.00	0.00%	NEW EQUIPMENT	
1,000.00	1,000.00	1,844.00	1,000.00	0.00%	LICENSE/PERMITS	
3,000.00	3,000.00	1,325.00	3,000.00	0.00%	WATER TESTS	
1,000.00	1,000.00	1,389.05	1,000.00	0.00%	TRAINING	
14,280.00	14,708.00		15,134.24	3.04%	PW SUPERVISOR AND PART TIME	
6,500.00	40,000.00		25,000.00	-214.29%	RESERVE FUND	
8,500.00	17,000.00		17,000.00	0.00%	GENERATOR	
500.00	3,000.00	422.55	3,000.00	0.00%	ENGINEERING SERVICES	
6,500.00	6,500.00		6,500.00	0.00%	PANEL REPLACEMENT	
25,000.00	25,056.00			0.00%	PINE CONE TRAIL PROJECT	
132,164.00	99,091.93	27,376.90	135,188.24	-8.53%	WASTEWATER EXPENSES	
					JACKSON MEADOW WATER INCOME	
12,140.73	10,862.42	5,978.65	13,350.00	5.12%	OPERATION & MAINT. - HOMEOWNERS	
2,380.00	950.00	950.00	2,617.00	5.11%	OPERATION & MAINT. - EMPTY LOTS	
200.00	91.43	44.65	100.00	-75.00%	INTEREST	
100.00	89.40	15.33	100.00	0.00%	LATE CHARGE	
				0.00%	JM HOA CONTRIBUTION	
	1,000.00			0.00%	REBATE (JNS. PMT)	
14,820.73	12,993.25	6,985.63	16,167.00	3.97%	WATER TOTAL INCOME	
					JACKSON MEADOW WATER EXPENSES	
3,000.00	3,456.35	1,545.99	3,500.00	10.00%	ELECTRICITY	
200.00	200.00	200.00	200.00	0.00%	FUEL-VEHICLE	
400.00	44.63	195.00	400.00	0.00%	SERVICES - LEGAL AND OTHER	
250.00	12,520.00		250.00	0.00%	REPAIRS-BLDG	

Actual Budget 2018	Actual Budget 2019	Actual 2019 thru 7/31/19	Proposed Budget 2020	From 2019 to 2020	FUND NAME
					LEVY INCREASE ^^^^^^^^^^^ 34.7431%
510.00	510.00	525.00	540.75	3.15%	ADMINISTRATIVE LABOR (LJP)
1,200.00	24.56	1,200.00	1,200.00	0.00%	EQUIP. REPAIR (MAINTENANCE)
1,000.00	950.48	1,000.00	1,000.00	0.00%	MATERIALS & SUPPLIES - CHEMICALS
500.00		500.00	500.00	0.00%	NEW EQUIPMENT
50.00	46.00	50.00	150.00	200.00%	LICENSE/PERMITS
2,000.00		2,000.00	2,000.00	0.00%	GENERATOR (GOAL \$20,000, year 3 of 10)
500.00		500.00	500.00	0.00%	TRAINING
2,040.00	2,040.00	2,101.00	2,164.03	3.15%	PW SUPERVISOR AND PART TIME
3,100.00		3,600.00	3,600.00	0.00%	RESERVE FUND
					RESERVE FOR WELLHEAD PROTECTION PLAN
14,750.00	19,972.02	15,526.00	16,004.78	3.34%	WATER EXPENSES
					REPLACE/CAPITAL FUND
0.00	56,808.29	DONE		0.00%	RDS - COUNTY ROAD 4
2,500.00		2,500.00	2,500.00	0.00%	P&R-RED BRIDGE - GOAL 35000 (10-15yr)
1,000.00	24,414.85	45,000.00	64,000.00	1900.00%	GEN - MARINE SCHOOL
25,000.00	35,182.89	25,000.00	25,000.00	0.00%	GEN-STORMWATER (Raingardens, dredging, ditch maintenance, e
0.00	0.00	5,000.00	5,000.00	0.00%	P&R - BUILDING MAINTENANCE
0.00	590.42	DONE		0.00%	RDS - HISTORIC BRIDGE
150,000.00	578,727.75	150,000.00	250,000.00	71.43%	ROADS AND ALLEYS
5,000.00	2,500.00	DONE		0.00%	HLL - SOUND EQUIPMENT UPGRADE
40,000.00	82,854.00	25,000.00	25,000.00	0.00%	HLL - VILLAGE HALL RESTORATION
5,000.00		5,000.00	5,000.00	0.00%	ROADS-PICKUP (GOAL \$30000 - Year 4 of 6)
20,000.00	20,235.00	21,000.00	21,000.00	0.00%	ROADS-DUMP TRUCK (PMT 3 of 5)
2,000.00	2,940.00	2,000.00	2,000.00	0.00%	ROADS - SKIDSTEER
		5,000.00	5,000.00	0.00%	ROADS - EQUIPMENT
		5,000.00	5,000.00	0.00%	CEM - IMPROVEMENTS
10,000.00		10,000.00	10,000.00	0.00%	PS-TRUCK REPLACEMENT (year 4 \$400,000 GOAL 5 YRS)
0.00	0.00	0.00	60,000.00	0.00%	PS - SCBA REPLACEMENT
0.00		0.00	8,500.00	141.67%	RDS - GARAGE DOORS
5,000.00		5,000.00	5,000.00	100.00%	SAND/SALT SHED (GOAL \$20,000 - YEAR 3 of 4)
		0.00	0.00	100.00%	P&R-PUBLIC RESTROOMS
		0.00	70,000.00	100.00%	P&R - BURRIS PARK SHELTER
		0.00	0.00	100.00%	P&R - TREE REMOVAL/PLANTING BURRIS PARK
		0.00	3,000.00	100.00%	P&R-CANOE RACKS/SIGNAGE



Advanced Disposal



**Driven to Deliver for the
City of Marine on St Croix**

RESPONSE TO:	Request for Proposals (RFP) for Solid Waste Collection and Disposal Services	City of Marine on St Croix PO BOX 250 121 Judd Street Marine on St Croix, MN 55047
SUBMITTED BY:	Advanced Disposal Services Vasko Solid Waste, Inc. (A wholly-owned subsidiary of Advanced Disposal Services, Inc.)	St. Paul Division 309 Como Avenue St Paul, MN 55103



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August 29, 2019

City of Marine on St Croix
Po Box 250
121 Judd Street
Marine on St Croix, MN 55047

Dear Council,

On behalf of Advanced Disposal Services Vasko Solid Waste, Inc. ('Advance Disposal'), I thank you for the opportunity to submit a response for your Request for Proposals (RFP) for Solid Waste Collection and Disposal Services. The enclosed proposal from Advanced Disposal has one overriding goal—to *provide exceptional environmental integrity, superior customer service, and measurable economic value to the City of Marine on St Croix.*

We are strong stewards of the environment and work with our surrounding neighborhoods to become part of the community. We view our services as vital infrastructure needs that all cities and counties must be able to provide through public-private partnerships, contractual agreements, and the like. Through this RFP process, we look forward to fulfilling the scope of work for the City of Marine on St Croix Solid Waste Collection and Disposal Services.

Thank you for your consideration of Advanced Disposal's response for Solid Waste Collection and Disposal Services for the City of Marine on St Croix. Please see the following pages that address your RFP requirements and present details on Advanced Disposal's company profile and sound solutions for solid waste and recycling collection programs.

Advanced Disposal is very excited about this opportunity and the possibility of continuing a long-term working relationship with the City of Marine on St Croix. If you have any questions regarding our proposal, please do not hesitate to contact me at 708.774.2586.

Sincerely,

Robert F. Pfister
Municipal Marketing Manager



EXECUTIVE SUMMARY

Company Profile

Advanced Disposal Services, Inc. and its subsidiaries, is the fourth largest environmental services company in the U.S. We are a full-service, vertically integrated waste management company, providing non-hazardous solid waste collection, recycling and landfill disposal solutions to commercial, industrial, municipal and residential customers throughout 16 states and the Bahamas. We pride ourselves on our strong partnerships built through collaboration between our employees and the customers we serve. And we have a strong commitment to personalized, friendly customer service and are strongly committed to a foundation of operating excellence that begins at the local level.

Our Operations

We operate 91 collection facilities, 73 transfer stations, 40 MSW and C&D landfills, 22 material recycling facilities and 16 landfill gas-to-energy facilities. Our operations are focused in 16 states including: Alabama, Florida, Georgia, Illinois, Indiana, Kentucky, Louisiana, Maryland, Michigan, Minnesota, Missouri, North Carolina, Pennsylvania, South Carolina, Tennessee, Wisconsin and the Bahamas.

Today, through the dedication of more than 5,700 employees, Advanced Disposal has a fleet of more than 3,200 vehicles running routes on a daily basis. We service more than 2.8 million residential customers including more than 800 exclusive Village and county contracts.

Community Commitment

No one understands the needs of a community better than those who live and work in it. Our philosophy of decentralized operations allows our local teams to give back to their communities in ways that best meet the needs of their communities. This location-specific approach to good corporate citizenship results in an array of outreach programs, contributions and support that serve and benefit thousands of people across the Advanced Disposal footprint. It is our goal to hire within the communities we serve and locally purchase supplies, equipment and fuel. We don't just sign a contract with a Village, county or municipality...*we become a part of the community.*

Forward Thinking

Advanced Disposal is deeply committed to ensuring a clean and safe environment for our employees, our customers, and our communities. We consider environmental stewardship of utmost importance and believe that our true business is making the world a cleaner, more beautiful place to live, work and play.

We approach all of our operations with a keen eye on safety and environmental care. Our landfills are built with state-of-the-art engineering designs and materials. We use extreme caution when constructing these sites to ensure the integrity of the design and materials are maintained. Daily operations are just as important as construction.

Advanced Disposal uses only state certified, experienced equipment operators and a certified landfill operator is always on site when the facilities are accepting waste. We fully comply with all local, state and federal regulations, and our sites are inspected annually at a minimum. With 39 landfills to maintain, operate and potentially expand, we will always remain vigilant to the protection of our natural environment while providing an integral infrastructure asset for the safe and healthy disposal of the community's waste.

Environmental compliance is equally important in our collection operations. Advanced Disposal operates a fleet of more than 3,200 trucks that must be operated and maintained in an environmentally sound manner. Advanced Disposal follows all local, state and federal regulations in regards to its operating fleet. The trucks are maintained nightly with rotating schedules to make sure all parts of the truck are operating in a safe and proper way. Only approved fuels are used including alternative fuels such as compressed natural gas (CNG). Currently about twelve percent of our fleet runs on CNG, and we are always looking for opportunities to grow that number. All waste generated in the maintenance of our fleet are disposed of in a proper manner with the necessary documentation of proper disposal.

In a business where the end results are clean and safe communities, Advanced Disposal takes its environmental stewardship responsibilities very seriously. Our employees, our neighbors and our families live in the communities we service. We believe it is our primary job to ensure that these communities are clean, safe and healthy for many years to come.

A Advanced Disposal

KEY MILESTONES

<p>2000 COMPANY FOUNDED</p> <p><small>Acquired first facilities 10 acquisitions</small></p>	<p>2003 ACQUIRED ROGERS LAKE</p> <p><small>Acquired first C&D landfill 10 acquisitions</small></p>	<p>2005 OVER \$100 MILLION IN REVENUE</p> <p><small>Company surpasses \$100 million in revenue 7 acquisitions Initiated Wolf Creek Landfill</small></p>	<p>2007 ENTERED GULF COAST</p> <p><small>Entered Alabama/ Gulf Coast region Entered Birmingham, AL market 9 acquisitions</small></p>	<p>2008 ENTERED TENNESSEE</p> <p><small>Entered Tennessee markets with recycling facilities & residential contracts 5 acquisitions</small></p>	<p>2011 COMPLETED REFINANCE</p> <p><small>Completed refinance 11 acquisitions including Grandma Waste Group Asset Swap with Republic Services</small></p>	<p>2013 DOJ DIVESTITURES</p> <p><small>17 acquisitions including B&C Waste Services DOJ Divestitures in NY & GA per vehicle acquisition Strategic divestitures</small></p>	<p>2015 \$400 MILLION ADJUSTED EBITDA</p> <p><small>12 acquisitions 2 divestitures CNG fuelled trucks increased from 12% to 16% of fleet Automated vehicles now 55% of total fleet</small></p>
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<p>2002 EAGLE POINT LANDFILL OPENED</p> <p><small>12 acquisitions</small></p>	<p>2004 ADDED 3 ACQUISITIONS</p>	<p>2006 PURCHASED BY HIGHSTAR</p> <p><small>3 acquisitions</small></p>	<p>2008 30,000 COMMERCIAL CUSTOMERS</p> <p><small>Surpasses over 30,000 commercial & industrial customers 7 acquisitions</small></p>	<p>2010 ENTERED NORTH & SOUTH CAROLINA</p> <p><small>Entered North Carolina & South Carolina markets with sawdust residential contracts & acquisition of Southern Sanitation 18 acquisitions Turkey Hill Landfill opened</small></p>	<p>3X</p> <p>2012 TRIPLED COMPANY SIZE</p> <p><small>3 acquisitions including Interstate Waste Services & Veolia Solid Waste Tripled company size and expanded footprint to 20 states</small></p>	<p>2014 NEW LEADERSHIP</p> <p><small>9 acquisitions Charlie Appleby retires & Richard Babin announces CEO role</small></p>	<p>ADSW LISTED NYSE</p> <p>2016 NYSE</p> <p><small>On Oct. 6, became a publicly-traded company trading on the NYSE</small></p>
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SINCE 2000, ADVANCED DISPOSAL HAS:

5,700 EMPLOYEES	200+ ACQUISITIONS	4TH LARGEST	2.8 MILLION RESIDENTIAL CUSTOMERS
<small>GROWN OUR TEAM OF EMPLOYEES TO MORE THAN 5,700.</small>	<small>COMPLETED 200+ ACQUISITIONS & DEVELOPMENT PROJECTS.</small>	<small>GROWN TO THE 4TH LARGEST SOLID WASTE COMPANY IN THE U.S.</small>	<small>EXPANDED OUR CUSTOMER BASE THROUGH CITY, COUNTY & SUBSCRIPTION CONTRACTS, REPRESENTING MORE THAN 2.8 MILLION RESIDENTIAL CUSTOMERS AND MORE THAN 200,000 COMMERCIAL INDUSTRIAL, CONSTRUCTION AND DESTRUCTION CUSTOMERS.</small>

91	73	40	22	16
<small>LANDFILL FACILITIES</small>	<small>TRANSFER STATIONS</small>	<small>ACTIVE LANDFILLS</small>	<small>RECYCLING FACILITIES</small>	<small>STATES & THE DISTRICT OF COLUMBIA</small>

UPDATED 06/30/17

Financial Stability and Strength

ADSW Recent Financial Milestones:

- Advanced Disposal (NYSE: ADSW) achieved a transformational milestone in 2016, with the completion of our initial public offering (IPO) in October. The IPO raised over \$375 million of net proceeds, which were used to repay debt.
- Following the IPO, we received credit rating upgrades from both Standard & Poor's and Moody's and refinanced our debt at attractive rates.
- We are the fourth largest company in our industry in North America
- We've grown annual adjusted EBITDA, the core measure of earnings in the solid waste industry, from \$361M in 2013 to \$411M in 2016.
- We achieved all-time records in 2016 for adjusted EBITDA and adjusted EBITDA margins.
- Our adjusted free cash flow (essentially cash generated from operations less capital expenditures) was \$124 million for the 12 months ended June 30, 2017
- We have a \$300M credit facility through 2021 that provides for same-day access to large amounts of cash.
- Overall, we have strong earnings, strong free cash flow and significant liquidity with access to some of the highest AM-Best rated surety providers.
- We completed a secondary public offering in May and raised over \$365M in net proceeds for the selling shareholders. The price per share received was 19% higher than the IPO price only seven months prior, highlighting the investment community's continued confidence in Advanced Disposal.
- Our strong business model is based on our financial discipline, our strategic network of vertically-integrated disposal assets, our stability through long-term contracts, including over 800 municipal contracts, and our proven growth through acquisitions and new contract wins.

What This Means for the City of Marine on St Croix, MN:

Advanced Disposal implemented a number of positive, transformational changes in 2017 that will benefit our customers in 2018, and in the years to come. We have spurred growth by employing a diverse business model, which involves a combination of adding important new contract wins and strategic acquisitions. These efforts, as well as our commitments to partnering with the communities we serve to provide quality service, built upon an unwavering focus on

safety, makes Advanced Disposal the preferred choice to provide your community with solid waste collection, transfer, recycling and disposal services.

Local Office:

The City of Marine on St Croix would be serviced out of our St Paul hauling facility. The address of the facility is:

Advanced Disposal Services Vasko Solid Waste, Inc.
309 Como Avenue
St Paul, MN 55103-1803
Phone: 651-487-8546
Email: STPaulMN@advanceddisposal.com

We operate other locations throughout Minnesota including St Cloud and Rochester.

In addition to the service asked for in the RFP, Advanced Disposal is offering value added items which we believe no one else can offer. The highlights of our RFP response are:

Advanced Disposal is clearly the best choice for the City of Marine on St Croix because:

- We currently service the City so there is no need to go through a possible rough transition to a new hauler with possible service disruption to the residents.
- We are a local company that employs local residents.
- We have the power of a large corporation behind us. This means that if needed, we can deploy help from our other divisions to assist in a major clean up.
- We also provide services to, Marine on St. Croix MN, Willernie MN, New Richmond, WI, Roberts, WI, River Falls WI, North Hudson WI, and Hudson WI as well as many subscription customers in the surrounding areas. Our years of experience in servicing these communities have given us the professional experience for providing excellent service the residents and their communities.
- Our drivers are DOT certified, professional drivers that are provided with an on-going safety and customer service development training plan.
- Our drivers and routes are supervised by experienced managers to ensure that your community is being serviced in the most efficient way with safety always a priority.
- Right-Hand Routing – unlike some of our competitors, Advanced Disposal prohibits our drivers from operating vehicles against traffic flow or weaving from one side of the street to another which increases the likelihood of an accident or injury.
- Advanced Disposal is offering to send blast calls (a telephone message to affected residents) in the event of a delay in service collection of one day due to severe weather or other unforeseen event.

PROPOSAL NARRATIVE

Advanced Disposal Services Solid Waste Midwest, LLC. (Advanced Disposal) has read and understands the specifications in preparation for our RFP response for the City of Marine on St Croix (the City).

Advanced Disposal is particularly well suited to provide the residential refuse, recycling and yard waste collection to the City of Marine on St Croix. **The trucks and equipment that will be used for the refuse, recycling and yard waste collection in the City will be housed and dispatched out of our St. Paul facility.** The facility is home to our local management, and administrative offices, full service equipment repair and preventive maintenance bays, parts storage and offers sufficient outside storage to service the vehicle fleet and containers. The close proximity of our location to the City means that in the event of a breakdown, where the truck is inoperable, Advanced Disposal can have a replacement vehicle in place in a maximum of three hours. In addition to this facility, *Advanced Disposal has set up a comprehensive internal network of hauling locations, transfer stations and disposal facilities to ensure long-term, cost effective, environmentally responsible collection, processing and disposal services for our municipal customers.*

Advanced Disposal currently provides exemplary collection service to the municipalities we serve and better than any other provider in our field. Service to the residents is the most important aspect of collection. To that end, Advanced Disposal is extremely customer service oriented. As an example, when the City of Wilmette was hit with violent storms, Advanced Disposal responded with full force to their request for extraordinary service to clean-up the massive storm damage throughout the City. Advanced Disposal was able to call in trucks from all over the Chicagoland area as well as from out of state to provide the service required. This type of service and mobilization response is not possible from a smaller independent hauler. Advanced Disposal has proven that we can and will be available when the City of Marine on St Croix calls on us for service.

Commitment

Advanced Disposal is committed to providing the City of Marine on St Croix with a comprehensive solid waste management program that satisfies the collection for all the citizens. Achieving this goal requires continued commitment from every level of our organization. This commitment begins with our General Manager, Brad Hegwer, who must inspire and instill this commitment in the drivers and helpers performing the work on the street every day. Communication and education are the keys to energizing employees and the community to take action and do their part to improve the quality of life for all citizens of the City.

Advanced Disposal appreciates the responsibility that comes with being able to service the City of Marine on St Croix contract, from both an environmental stewardship as well as customer expectation perspective.

Advanced Disposal has grown significantly over the last several years through municipal contracts, organic growth and acquisitions. We pride ourselves on our ability to identify and hire the right people to get the job done. If we are successful in retaining the City of Marine on St Croix's residential solid waste and recycling collection business, we will ensure that we commit

the appropriate resources to ensure a high level of customer service throughout the entire contract.

Included No Cost Website Access and Links

Advanced Disposal operates a comprehensive web site: www.AdvancedDisposal.com, which provides information about the refuse, recycling and yard waste programs in each of the Metro area municipalities we serve. Upon award of the contract, Advanced Disposal will immediately update the website to include the new service options in the City. In addition, we will have this site linked with the City's website, if requested, in order to provide residents the easiest access to the site and program information. Advanced Disposal maintains the site and the information contained in it, so there is no burden placed on the City to keep the site current and up to date. We do all of that for you.

Please feel free to browse our website to get an idea of just how easy it is for your residents to access information and have questions answered without having to call the City offices.

Advanced Disposal understands all of the requirements for providing refuse, recycling and yard waste service to the City of Marine on St Croix with respect to the specifications contained in this RFP. Advanced Disposal has extensive experience in providing the type of service required in this RFP. Advanced Disposal currently has all of the vehicles and carts on hand, staff trained and ready to continue providing refuse, recycling, and yard waste collection service to the residents of the City of Marine on St Croix on day one of the contract with no service interruptions.

Residential Program

Refuse Collection

Advanced Disposal will provide eligible Marine on St Croix residents with weekly curbside collection of refuse as specified in the RFP. We intend to keep the same routing scheme so there will be interruption in service to the residents.

The collection of white goods and large household items poses no problem for Advanced Disposal in the performance of this contract. White Goods and large household items will be collected separately on the same day as normal collection. Advanced Disposal will deliver, maintain, store, repair and /or replace any broken or lost refuse and recycling carts during the contract.

Refuse & Recycling Carts

Advanced Disposal will deliver, maintain, store, repair and /or replace any broken or lost refuse and recycling carts during the contract. All refuse & recycling carts will be purchased and provided by Advanced Disposal. Each resident will receive a refuse and a recycling cart for use during the duration of the contract

Recycling Collection

Advanced Disposal will provide weekly recycling collection on the same day of the week as refuse to each residence. We intend to keep the same routing scheme so there will be interruption in

service to the residents. Recyclables will be collected co-mingled and taken to a processing facility for end market preparation. During this contract, Advanced Disposal will collect an unlimited amount of properly prepared recyclables using the recycling carts. Advanced Disposal will work with the City to expand this list acceptable recyclables periodically as markets allow.

Yard Waste Collection

Advanced Disposal will provide yard waste collection on the same day of the week as refuse and recycling from April through November. We will collect properly prepared units of yard waste that are containerized in either brown Kraft paper bags or reusable customer owned 30 gallon cans. Residents may also bundle brush that will not easily fit into a a can or bag. Each bundle may be no more that 4ft in length, be secured with twine and each unit may weigh not more than 50 lbs.

Christmas Tree/Holiday Greens Collection

Advanced Disposal will provide a special collection for Christmas trees and other Holiday Greens during the first two weeks in January on the regular weekly collection day.

Collection from City Facilities

Advanced Disposal will provide at no additional cost to the City, refuse, recycling and yard waste collection and disposal services to all City owned facilities as specified in the RFP.

Special Collection Service

Advanced Disposal will offer special collection service to the residents of the City of Marine on St Croix. A resident may call when they have a large amount of refuse and/or debris that is too large for normal collection. Advanced Disposal will send the route supervisor out to the address and provide the resident with an estimate prior to providing the collection. The resident must be in agreement with the price prior to the collection being made and will be billed directly for this service.

Special Event Pick-Ups

Advanced Disposal will provide refuse and recycling containers and collections for special events as specified in the RFP.

Natural Disaster Clean-Up

Advanced Disposal is prepared to take all of the steps necessary to ensure that in the unfortunate event of a disaster, City of Marine on St Croix will receive the service it requires to quickly recover. We ask that you contact the City of Wilmette, IL as a testimony of the manpower we can bring together to assist a municipality in a time of need. The City should have every confidence that Advanced Disposal will be there when you need us. Advanced Disposal owns and operates several landfills, transfer stations and hauling facilities throughout Minnesota, along with a full complement of personnel and equipment that we can draw from when necessary. You will not

find that ability in a smaller corporation or independent. The cost of this service will be negotiated at the time it is needed.

Contractor Qualifications

Experience

Advanced Disposal has provided a list of municipal references as part of our proposal that confirms that Advanced Disposal has adequate experience to provide the residential refuse, recycling and yard waste collection for the City of Marine on St Croix. Please feel free to contact any of these references for a testimony of the type of service the City can expect from Advanced Disposal.

Adequate Finances

We will provide a copy of our latest financial data for your review upon request.

Adequate Rolling Stock

Advanced Disposal has a more than adequate fleet of collection vehicles to provide the required service to the City of Marine on St Croix. We will provided a current equipment inventory list for our St. Paul hauling facility for your review upon request.

Qualifications of Personnel

The following is a list of key management personnel who will be responsible for all aspects related to the performance under the agreement with the City of Marine on St Croix. In addition to the names of the individuals, we have provided relevant experience and a synopsis of their role and responsibilities as it relates to this contract. We have also provided an organizational chart showing the reporting structure of each of the key individuals. You will quickly see that the key individuals who will be managing this contract have extensive industry experience and backgrounds, making Advanced Disposal the best choice to provide refuse, recycling and yard waste collection services to Marine on St Croix residents.

Jim Smith, General Manager, has the ultimate responsibility for the management of the City residential contract. Jim is the General Manager of the St. Paul hauling and transfer station divisions and is responsible for the management and performance of both operations. Jim would be the primary point of contact for the City for all informational requests, customer issues or general inquiries. Jim has demonstrated his commitment to residents by working proactively with municipal officials to ensure that residents receive top quality service. Jim has been in the industry for over 34 years working with municipalities, county governments and homeowner's associations.

Tim Williams, Operations Manager for the St. Paul hauling division, has the responsibility for ensuring that the day to day operations of the division are carried out. Tim is responsible for making sure that the division is staffed correctly so as to ensure that all of the services required by the City residential contract are carried out. Tim has been in this position for the past year and has 17 years of industry experience.

Justin Clark is the Residential Route Manager that will manage the City drivers. Justin has been in his position for two years. Justin works closely with our customer service team and drivers to ensure that the residents of Columbia Heights receive the highest quality of service. One of the primary responsibilities of the route manager is ensuring that our drivers perform their duties in the safest manner possible. There is nothing more important to Advanced Disposal than the safety of our drivers, customers and the public.

Carey Howington, Customer Care Center Manager, is new to the Advanced Disposal team. Carey's background includes over 20 years of call center experience and over 35 years in the customer service industry. Carey is committed to hiring, training and managing all levels of call center employees to ensure that they provide the best experience possible for our customers.

Bob Pfister, Municipal Marketing Manager, is responsible for the overall management of the municipal contracts that Advanced Disposal has throughout Minnesota. Bob works closely with our municipalities when it comes to information requests and contract variations. Bob is also the primary liaison between the City officials and Advanced Disposal. Bob's commitment to quickly and thoroughly resolving issues that may arise can be summarized in his often used phrase, "1 (800) CALL-BOB". In other words, if the City of Marine on St Croix needs anything, City officials can feel confident calling or emailing Bob to get the job done. Bob has been in this position for the past 13 years and has over 37 years of industry experience. Bob truly loves working with municipalities and it shows.

Our St. Paul division team is very experienced with over 75 years in the solid waste & recycling industry. This experience, coupled with our knowledge of the City of Marine on St Croix's service needs and expectations, is a combination that we feel cannot be matched by any other service provider.

Implementation & Transition Plan

We understand that a collection program change can potentially become a problem if not instituted correctly. Because Advanced Disposal currently services the City of Marine on St Croix there is no need for a transition when Advanced Disposal is awarded the new contract. Communication is of the utmost importance during this time.

Communication Pieces

Upon award of the contract, Advanced Disposal will work with the City to develop communication pieces designed to inform the residents of any program change and to provide recycling education. We have included copies of communication pieces we have used in other municipal contracts that may be of interest to the City.

Cart Distribution & Decals

Our new program brochure will be distributed to residents prior to the commencement of the new contract. This ensures that residents will see the brochure. Upon receipt of a cart, nearly all residents open the cart to see what is inside. What they find is the brochure. We would anticipate

that the cart delivery would take no more than one week. Residents will be given a 60 day grace period to exchange their cart size without incurring a cart change out fee.

Implementation Timeline

Upon award of the contract, Advanced Disposal will develop an implementation timeline in conjunction with the City to institute the source separated organics program if chosen. The implementation timeline outlines specific tasks and deadlines to ensure that transition stays on track and gives both the City and Advanced Disposal the expectations of when individual tasks are to be completed.

Safety & Training Programs

Advanced Disposal has a number of comprehensive safety programs in place at our St. Paul facility to ensure that the employees we use to service the City are well trained and perform their duties in the safest manner possible. There is nothing more important to Advanced Disposal than the safety of our employees, our customers and the public. It is clearly summed up in our motto; "Service First, Safety Always". A list of some of these programs is provided below.

1. *Pre-employment Screening Policy*

All potential new employees are put through a thorough screening process to ensure Advanced Disposal is hiring the best possible candidates for a job. The pre-employment screening, among other things, includes a background check, physical examination/functional evaluation, drug and alcohol screening and caliper/DPAS evaluation.

2. *New Hire Training Policy*

This is a comprehensive training program that Advanced Disposal has instituted to ensure that the drivers of our vehicles receive the proper training for the job they will be performing and the vehicle they will be driving. The three week program encompasses both classroom and behind the wheel training with the opportunity for the new hire to interact with an experienced trainer.

3. *Driver Qualification Policy*

The purpose of this program is to ensure that all employees who operate commercial motor vehicles know their responsibilities and take them seriously, including the requirements to comply with Federal Motor Safety regulations pertaining to safe operating practices and other requirements related to inspection and reporting.

4. *Alcohol & Substance Abuse Policy*

The purpose of this program is to establish uniform procedures in compliance with all applicable laws and regulations to ensure that Advanced Disposal will have a safe, productive, drug and alcohol free workplace.

5. *Personal Protective Equipment Policy*

Advanced Disposal has developed a Personal Protective Equipment Program in order to minimize exposure to a variety of hazards that can cause injury.

6. *Accident & Injury Repeater Policy*

This policy establishes a consistent, progressive and systematic mechanism to correct the unsafe behaviors that result in accidents, injuries and losses; or to remove those individuals who demonstrate repeated unsafe behavior from the workforce.

7. *Driver/Operator Distraction Policy*

All employees are prohibited from the unauthorized use of cell phones and communication devices while operating company vehicles or equipment. Smoking, eating, drinking, loud music or using devices with earphones are also prohibited while operating company vehicles or equipment.

8. *Seatbelt Use Policy*

For safety reasons, Advanced Disposal requires that all employees operating, or riding in, a company owned, leased or rented vehicle that is equipped with seatbelts, wear seatbelts while the vehicle is in motion.

9. *I Care Policy*

The purpose of this policy is to observe and evaluate an employee's performance during a normal workday. Management will conduct random, unannounced observations of employees rating their work skills, personal safety, service standards and vehicle/equipment condition. The results of these observations will help management assess, address and correct any safety concerns.

10. *Safety Always – 10 Primary Safety Rules Policy*

This policy is in place to ensure all employees follow prescribed guidelines and generally accepted safe practices, that when not followed may be a contributing cause to accidents causing serious injury or death:

- a) Safety Devices
- b) Container Safety Latches
- c) Snaking/Zig-Zagging/Crisscrossing
- d) Vehicle Backing
- e) Secure vehicle and equipment safely
- f) Seat belts
- g) Speed limits
- h) Dual drive (right side) secondary position vehicles
- i) Disposal/recycling/transfer station rules

j) Certain accidents

11. DriveCam

DriveCam is a fleet safety program designed to reduce unsafe driving behaviors and improve fleet performance with video-based coaching using an in-cab camera.

The Use of DriveCam

The effective use of DriveCam gives management and employees the ability to capture and review bad driving habits. These coaching sessions enable the employees with an ability to recognize, correct and improve before the risky habits lead to an accident. Certain repeated activities are known to be more likely to cause an accident before others. Moreover, risky driving statistics prove that drivers, who are consistently inattentive, follow too close, fail to look far enough ahead or don't leave themselves an out, are several times more likely to be involved in an auto accident than drivers without these habits.

In many cases, DriveCam enables self-coaching by the employee while in the cab. This is evident in events reviewed where the driver is involved in a risky maneuver and apologizes to the camera after the event takes place. This extremely effective by-product helps to retrain drivers' habits that could hurt them or others.

Management has a responsibility to their employees, the public and the company to make sure that known risky driving activities stop. If management does not address known risky activity, they have failed the employees, public and company. If an employee is unresponsive to continued coaching, management has an obligation to stop the activity before something tragic occurs.

The Need for DriveCam

To ensure adherence with the company's policies and safe work procedures, the waste industry has commonly used employee observations. While these observations are effective and must remain a part of our daily management, they can be subjective and difficult to measure. DriveCam offers metrics that are easy to apply to several different driving situations.

A driver who has difficulty maintaining four seconds of following distance may be misjudged on an ICARE. Where DriveCam has the ability to define to a 1/4 of a second how much following distance is between the vehicle ahead and our driver. This is just one simple instance where the DriveCam gives us a solid metric to measure performance.

DriveCam also allows the local management to capture more information out in the field than the traditional ICARE. In several instances we find our employees performing well and reacting

to prevent accidents and near misses caused by poor drivers out on the road. With this information we are able to recognize the driver for outstanding performance, where this would not have been feasible previously. With the driver's permission, we are able to present his or her exemplary performance in safety meetings to increase awareness around specific situations, effectively promoting prevention of accidents through awareness.

Additionally, DriveCam has the ability to capture events which may exonerate drivers accused of causing accidents on the road. In several instances across the company, our DriveCam footage has given us the ability to deny and uphold the driver's innocence in collisions and damage. Without DriveCam, the ability to fortify the employee and deny a claim is degraded.

Achievements Using DriveCam

Many divisions across the company have achieved outstanding results the last two years. Much of this success can be credited to the appropriate deployment of the DriveCam program. An orderly approach to the program has led many divisions to see accident frequencies and reduced claims costs never seen previously.

Major decreases in accidents have also decreased the amount of dollars spent on claims. This has increased the stability of the local division and afforded them the ability to be more competitive, thus ensuring jobs during these difficult economic times.

Maintenance Programs

Advanced Disposal has a number comprehensive maintenance programs in place at our St. Paul Division to ensure that the collection vehicles we use to service the City of Marine on St Croix are well maintained, safe and dependable. A brief summary of some of these programs is provided below:

1. *Tire program, mounting & dismounting*

This maintenance program is in place to ensure that the tires are put on and taken off the truck safely and properly. This program is aimed at eliminating the possibility of injuries while changing tires.

2. *Torque & Re-torque program*

This program is in place to ensure that the lug nuts used to keep the tires on the truck do not work themselves loose while the truck is on the road. This is a very important maintenance and safety program because if wheels are not re-torqued 24 hours after they are put on, there is a possibility that the lug nuts could work themselves loose and the wheel could come off the truck while moving. The Re-Torque program is also followed throughout our routine PM program, done during every PM.

3. *Wheel Stud & Nut replacement program*

This program is in place to ensure that the wheel studs and nuts used to secure the wheel to the truck are periodically replaced. This is necessary because over time studs can become stretched and nuts can become stripped, therefore creating a safety hazard.

4. *RTA, our full maintenance tracking program*

This program is our computerized record tracking program used for scheduling our PM's and preventive maintenance for all of our vehicles and equipment. Each of our vehicles receives

preventative maintenance at scheduled intervals based on the number of hours each vehicle has operated.

5. Brake S.O.P.

This program is in place to ensure that the brakes on all of our vehicles are fully functional at all times. This program is especially important to the residential collection vehicles due to the number of stops each makes daily.

6. Multi-Seal program, eliminating flat tires while on route

This program is in place to reduce the downtime of our collection vehicle due to flat tires that may be caused by the frequent trips into landfills to dump. Advanced Disposal uses a multi-seal inside each tire that seals leaks, thus preventing the need to change the tire. This translates to less route downtime and therefore ensuring more predicible timely route collection.

7. Parker Hydraulic Hose program

This program is in place and is aimed at reducing and eliminating blown hydraulic hoses and leaks that may occur on the residential routes.

8. Fleet Replacement Program

The fleet replacement program is a measure we follow to ensure our fleet is as new as possible. We follow a schedule for each line of business.

9. TMC (Technology & Maintenance Council)

Our Advanced Disposal Maintenance Managers are members of the Technology & Maintenance Council (TMC). The TMC test new and current products to ensure safety and productivity, and establish recommended best practices. The TMC also utilizes the maintenance on a fleet vehicle to establish a more effective and safer means of performing repairs and maintenance.

B. Customer Service Plan

Providing Extraordinary Customer Satisfaction Daily

Overview

At Advanced Disposal, **outstanding customer service is a company-wide commitment**, and is our priority for the successful maintenance of the City of Marine on St Croix's solid waste program. Advanced Disposal's management and operational support teams have over 100 years of experience serving both residential and commercial clients in the solid waste industry. Our success exceeding the expectations of our municipal customers is evident by numerous unsolicited letters of thanks and appreciation we receive on a regular basis.

Advanced Disposal is committed to providing the high quality customer care that is expected by the City of Marine on St Croix. Our trained Customer Care representatives are very familiar with requests posed by municipal customers. The ability to communicate with residents clearly,

concisely and provide accurate information is an integral part of providing excellent service. To this end, Advanced Disposal has developed our **Customer Care Program** to ensure that we close the loop on all requests or issues.

Part of providing great customer service is educating residents on the rules, regulations and obligations of the customer and contractor alike. **Collection guidelines specific to the City of Marine on St Croix's program will be accessible 24/7 on our website at www.advanceddisposal.com.** Advanced Disposal has an extensive public education program including cart hangers, no pick-up stickers and flyers to ensure adequate education and communication is achieved for all customers. (See Tab 3D for more detailed public education information)

Our Garbage Guidelines are available to our customers 24/7.

- Good Community
- Partner
- Timely
- Clean
- Courteous
- Excellent & Clean

What Is Most Important: Your Citizens are Our Customers

At Advanced Disposal, we take great pride in the work we do and we strive to provide professional, dependable, efficient services. Our people make the difference – as demonstrated in our *Trashtimonial* videos that are available on our website: www.AdvancedDisposal.com. Our customers describe us as “a good community partner,” “timely,” “clean,” “courteous,” and “excellent.” Advanced Disposal promises to continue earning these accolades with every contract awarded.

Customer Service Procedures

- **Communication:** A full-time, dedicated Route Supervisor communicates daily with City of Marine on St Croix representatives doing whatever is necessary to provide consistently outstanding service for the City and its citizens.
- **Experience:** Experienced, SAFE, CDL licensed drivers and helpers are well trained to effectively and efficiently provide exceptional service for the City and its citizens.
- **Accountability:** Frequent, personal contact between the Advanced Disposal Supervisor and designated City representative will ensure accountability and responsibility.
- **Access:** You will have emergency and after hour phone numbers to reach an Advanced Disposal Supervisor at any time including holidays, weekends, and late night.
- **Interaction:** A full-time, **live** dispatcher and customer service representative is available between the hours of 8:00am and 5:00pm Monday through Friday to handle all calls. A professional answering service accepts and directs any non-emergency calls after normal hours of operation.
- **Community Partner:** We give back to the communities we serve.

Complaint Resolution

- Most complaints or inquiries are **resolved the same day – all are resolved no later than noon the day after the call is received** (excluding property damage resolution that may take longer due to the nature of the problem). Your Advanced Disposal Route Supervisor makes daily calls to the Advanced Disposal dispatcher as well as the City to address any complaints or issues prior to leaving the City for the day.
- Municipal Marketing Managers Bob Pfister will be the City's primary liaison, responsible for establishing and maintaining upper level management communication with City staff to resolve any outstanding or ongoing issues, strategize regarding ordinance changes or suggestions and negotiate contract issues.

customer Care Management Business System

Trux™ is a web-based operational and financial management tool. All operational information is loaded into the database, providing instant access to routing, work orders, dispatch, scheduling, and billing information. The TRUX™ system ensures our drivers, dispatch, and management knows when an issue demands immediate attention. The database also allows our team to review trends and help identify routes, drivers or locations that may have issues that may require corrective action to achieve better service delivery.

Prevention & Recovery

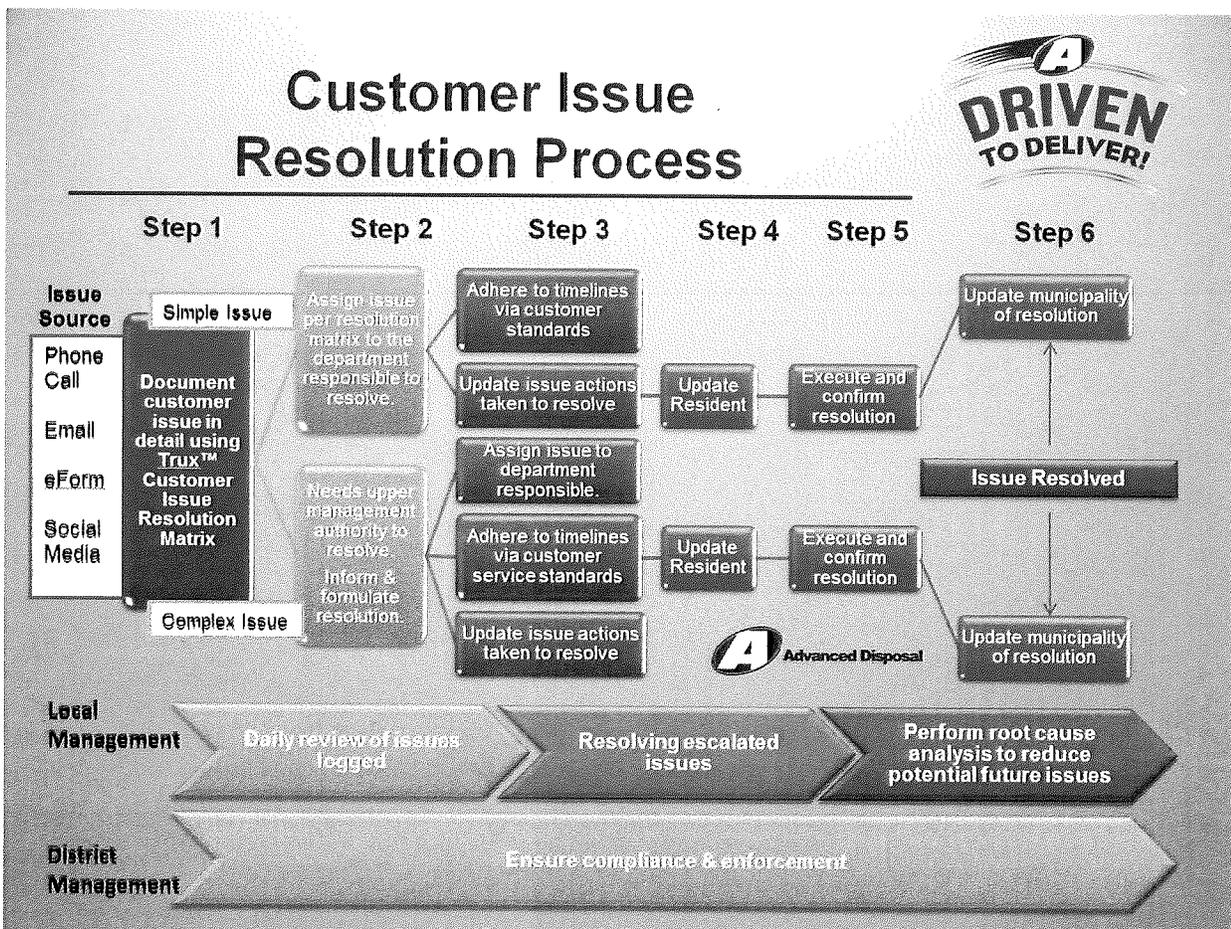
Proactive Customer Service- Advanced Disposal strives for **zero** customer service issues as its standard and trains all personnel on the necessary processes required to ensure execution and the best possible outcomes. Monitoring is the key for an efficient recovery system and the Trux™ system plays a vital role in the capture, monitoring, and resolution of service issues. Once reported, our standardized response plan helps identify the next steps in the resolution process and ensures uniform response in a timely manner. The 'Customer Issue' is opened in the system and will remain 'open' until resolved.

Advanced Disposal is highly committed to excellence in customer care and striving to deliver a seamless customer experience through personalized and efficient service. Our teams, starting with our drivers, supervisors, and operations managers communicate constantly; prior to, during, and after the completion of their routes to ensure that the service standards are being adhered to, thus delivering a great customer experience.

Our operations team monitors several sources to confirm that service is being delivered and meeting the requirements specified in the agreement. Sources include but are not limited to; driver reports, vehicle technology applications, customer care, and social media channels (via our marketing team). Ongoing supervisory monitoring occurs at the local, district, and regional levels with individual responsibilities and redundant processes in place to ensure service standards are being met and issues are quickly and efficiently addressed.

Customer Issue Resolution Process

Advanced Disposal has developed a formal customer six-step customer resolution process to address issues quickly and efficiently (please see chart on the following page). In addition to our resolution process, our operations team also allocates time and resources to address any urgent and/or critical needs that may arise (back-up vehicles, second shift team availability, mutual-aid arrangements with other Advanced Disposal district and region facilities, etc.). During both issue resolution processes, local management reviews issues logged daily, resolves escalated issues, and performs a root cause analysis to reduce potential future incidents. District management ensures compliance/enforcement of the resolution process and resource support to the local teams.



Customer Issue Resolution

1. Customer Care documents the customer issue in detail (as well as the source) using Trux™ Customer Issue Resolution Matrix.
2. Assign issue per resolution matrix to the department responsible to resolve.

3. Adhere to timelines via the City's service standards and document/update Trux™ with the issue actions taken to resolve.
4. Update the resident with the resolution action plan.
5. Department executes the action plan and customer care confirms it has been resolved.
6. Advanced Disposal provides monthly reports to the City detailing all customer issues, requests, and resolution completion data (Please see sample monthly report on the following page).

Customer Care Responsiveness

There will be dedicated call center staff accessible via a local telephone number that will be advertised and communicated to residents. **The call center will be open and staffed from 8:00 a.m. to 5:00 p.m. Monday through Friday.**

Advanced Disposal has the capability to provide monthly call report statistics to the City to ensure your residents are receiving the excellent customer care they deserve.

Issue Number	Route_Log_ID	Open_Date	Customer#	Site#	Customer_Name	House/Unit#	Street	City	Phone	Issue_Type	Details	Close_Date
98575		5/2/2016 9:14	118621	5958	CLAY COUNTY	4782	MONTANA TRL	KEYSTONE HEIGHTS	5555555555	CUSTOMER SERVICE NOTES	collected per thomas	5/3/2016 7:55
	21382886	5/2/2016 9:21	118621	7819	CLAY COUNTY	226	DOVER BLUFF DR	ORANGE PARK	5555555555	Resi Bin/Cart Delivery	SUMMERSETT 527-1791	5/10/2016 11:21
	21382887	5/2/2016 9:40	118626	1167	CLAY COUNTY	1036	LEMON DROP	MIDDLEBURG	NULL	Resi Bin/Cart Delivery	resident called	5/11/2016 10:01
	21382888	5/2/2016 9:51	118626	1168	CLAY COUNTY	458	VINEYARD LN	ORANGE PARK	NULL	Resi Bin/Cart Delivery	nANCY wALLACE 574-2936	5/11/2016 10:01
	21382889	5/2/2016 10:02	118626	1169	CLAY COUNTY	1889	HIGH PRAIRIE LN	MIDDLEBURG	NULL	Resi Bin/Cart Delivery	KRISTEN BAKER	5/11/2016 10:01
98579		5/2/2016 10:22	118620	5229	CLAY COUNTY	6780	CR 214W	KEYSTONE HEIGHTS	5555555555	MISSED PICKUP ISSUE	collected per thomas	5/3/2016 7:56
	21382892	5/2/2016 11:05	118621	7865	CLAY COUNTY	3648	MORNING MEADOW LN	ORANGE PARK	5555555555	Resi Bin/Cart Delivery	IROY BOWMAN 495-3460	5/10/2016 11:21
98582		5/2/2016 11:44	118625	7240	CLAY COUNTY	2828	DERRINGER CT	ORANGE PARK	5555555555	CUSTOMER SERVICE NOTES	collected per thomas	5/3/2016 7:57
	21359879	5/2/2016 12:12	118621	8353	CLAY COUNTY	4403	HANGING MOSS DR	ORANGE PARK	5555555555	Resi Bin/Cart Delivery	Tracy Gatto 813-380-8295	5/10/2016 11:21
98584		5/2/2016 12:16	118621	5382	CLAY COUNTY	5840	INDIAN TRL	KEYSTONE HEIGHTS	5555555555	CUSTOMER SERVICE NOTES	Driver collected, per Jacob	5/4/2016 7:22
	21382900	5/2/2016 12:53	118626	1172	CLAY COUNTY	4126	GREAT FALLS LOOP	MIDDLEBURG	NULL	Resi Bin/Cart Delivery	IORIE 904-731-6444	5/11/2016 10:01
	21382901	5/2/2016 13:25	118625	5467	CLAY COUNTY	424	TAYLOR AVE	ORANGE PARK	5555555555	Resi Bin/Cart Delivery	Catherine 349-3358	5/10/2016 11:21
98588		5/2/2016 14:07	118626	1068	CLAY COUNTY	352	VINEYARD LN	ORANGE PARK	NULL	CUSTOMER SERVICE NOTES	per Drew, service day for YW, Fri	5/4/2016 10:45
	21382906	5/2/2016 16:07	118626	1173	CLAY COUNTY	1867	CHERRY CREEK WAY	MIDDLEBURG	NULL	Resi Bin/Cart Delivery	MICHELLE 770-714-9470	5/11/2016 10:01
	21382948	5/2/2016 16:27	118626	1174	CLAY COUNTY	4400	QUAIL HOLLOW RD	ORANGE PARK	NULL	Resi Bin/Cart Delivery	rICHARD 534-0001	5/10/2016 11:21
	21386027	5/3/2016 8:12	118621	606	CLAY COUNTY	2218	HIBISCUS AVE	MIDDLEBURG	5555555555	Resi Bin/Cart Delivery	Sebrina Carter 203-9805	5/17/2016 16:52

Missed pickups, spills, litter, and damage issues are immediately communicated to the Route Supervisor or Operations Manager. A member of the management team will be dispatched to the location for investigation.

Spills

Prevention is the main focus when dealing with spills. It is Advanced Disposal's policy to perform pre and post trip inspections on our vehicles, keeping our vehicles clean, using defensive driving techniques to avoid accidents and ensuring all trucks are equipped with spill kits. In the event that a spill does occur, immediate action is taken. These actions include securing the vehicle, containing and/or controlling the spill, cleaning the affected area and disposing of any resulting waste.

Missed Collections

Missed pick-ups are reported and recovered the same day. The Route Supervisor will establish the root cause for the reported miss and will address performance with the driver or inform the customer of any variables preventing the service from being performed. In any event, communication will happen on the same day the issue is reported.

As a control point and to ensure matters are being addressed in a timely manner, 'Customer Issues' will remain open in Trux™ and will be addressed and closed out by the end of the day through the check in process, driver debrief, and closing of the route by the Operations Manager.

D. Proposal for Public Education

Public Education Plan

Program Brochures

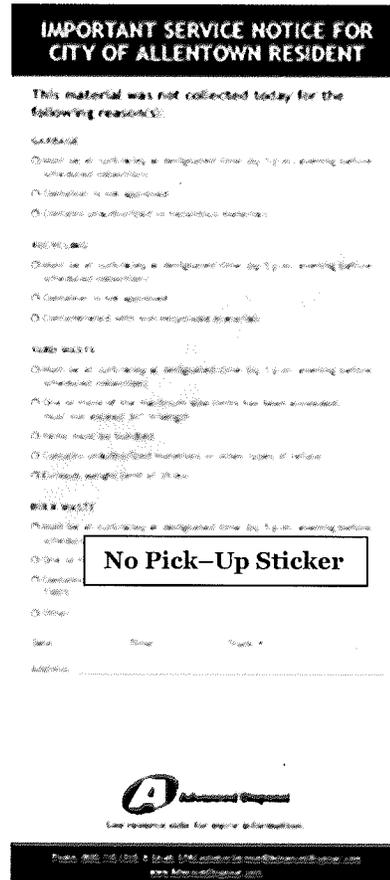
Advanced Disposal Services recognizes that one of the most important components of a successful solid waste and recycling program is ensuring that residents have a clear understanding of how the program works and the benefits of the services provided.

As part of our public education program, we have provided copies of brochures, mailers and postcards that we have successfully used at the start of a new municipal contract or program to explain the program guidelines. The brochures outline how and what to recycle, as well as other important aspects of the refuse and yard waste collection programs. Advanced Disposal is able to tailor these brochures to meet the unique program requirements of your community.

Upon award of the residential hauling contract to Advanced Disposal, we will immediately begin to work with City staff to develop a brochure specifically for Marine on St Croix's program. Once approved, we will mail each Marine on St Croix resident covered by the collection contract a brochure within 30 days at the start of the new contract as well as each new resident that moves into the community.

Website

Advanced Disposal operates a comprehensive web site: www.AdvancedDisposal.com, which provides information about the refuse, recycling and yard waste programs in each of the municipalities we serve. Upon award of the contract, Advanced Disposal will immediately update our website to include the new service options available in the City of Marine on St Croix. If the City desires, we can have our website linked with the City's website, in order to provide residents with the most convenient and up to date access to program information. Advanced Disposal



maintains the site and the information contained in it, so there is no burden placed on the City to keep the site current and up to date. We do all of that for you.

Please feel free to browse our website to get an idea of just how easy it is for your residents to access information and have questions answered without having to call the City offices.

Communications Process

The Advanced Disposal communication plan includes frequent contact with the City and its citizens including:

- Council meetings
- Cart Hangers with collection procedures for solid waste and recycling
- Letters to residents
- Frequent meetings with City staff to gain feedback about service
- Providing required reports to staff
- Computer software - sharing of information with City staff
- Cart hangers to boost recycling participation
- Help coordinate website design for service and recycling page/link with City
- Speaking/presenting to the local schools about the solid waste & recycling program
- Speaking/presenting to civic and service groups about the solid waste & recycling program

Marine on St Croix
Proposed Year 1 Pricing
January 1, 2020 – December 31, 2020

Residential Single Family Monthly Rates:

Weekly Refuse Collection: \$18.86/month

Weekly Recycling Collection: \$ 8.63/month

Monthly Commercial Rates:

PROPOSED RATES - COMMERCIAL MSW							
Container Size	Frequency						
	1	2	3	4	5	6	7
1	\$ 38.10	\$ 76.21	\$ 114.31	\$ 152.42	\$ 190.52	\$ 228.62	\$ 266.73
1.5	\$ 57.16	\$ 114.31	\$ 171.47	\$ 228.62	\$ 285.78	\$ 342.94	\$ 400.09
2	\$ 76.21	\$ 152.42	\$ 228.62	\$ 304.83	\$ 381.04	\$ 457.25	\$ 533.46
2.5	\$ 95.26	\$ 190.52	\$ 285.78	\$ 381.04	\$ 476.30	\$ 571.56	\$ 666.82
3	\$ 114.31	\$ 228.62	\$ 342.94	\$ 457.25	\$ 571.56	\$ 685.87	\$ 800.18
4	\$ 152.42	\$ 304.83	\$ 457.25	\$ 609.66	\$ 762.08	\$ 914.50	\$ 1,066.91
5	\$ 190.52	\$ 381.04	\$ 571.56	\$ 762.08	\$ 952.60	\$ 1,143.12	\$ 1,333.64
6	\$ 228.62	\$ 457.25	\$ 685.87	\$ 914.50	\$ 1,143.12	\$ 1,371.74	\$ 1,600.37
7	\$ 266.73	\$ 533.46	\$ 800.18	\$ 1,066.91	\$ 1,333.64	\$ 1,600.37	\$ 1,867.10
8	\$ 304.83	\$ 609.66	\$ 914.50	\$ 1,219.33	\$ 1,524.16	\$ 1,828.99	\$ 2,133.82

PROPOSED RATES - COMMERCIAL OCC							
Container Size	Frequency						
	1	2	3	4	5	6	7
1	\$ 26.58	\$ 53.16	\$ 79.73	\$ 106.31	\$ 132.89	\$ 159.47	\$ 186.04
1.5	\$ 39.87	\$ 79.73	\$ 119.60	\$ 159.47	\$ 199.33	\$ 239.20	\$ 279.06
2	\$ 53.16	\$ 106.31	\$ 159.47	\$ 212.62	\$ 265.78	\$ 318.93	\$ 372.09
2.5	\$ 66.44	\$ 132.89	\$ 199.33	\$ 265.78	\$ 332.22	\$ 398.66	\$ 465.11
3	\$ 79.73	\$ 159.47	\$ 239.20	\$ 318.93	\$ 398.66	\$ 478.40	\$ 558.13
4	\$ 106.31	\$ 212.62	\$ 318.93	\$ 425.24	\$ 531.55	\$ 637.86	\$ 744.17
5	\$ 132.89	\$ 265.78	\$ 398.66	\$ 531.55	\$ 664.44	\$ 797.33	\$ 930.21
6	\$ 159.47	\$ 318.93	\$ 478.40	\$ 637.86	\$ 797.33	\$ 956.79	\$ 1,116.26
7	\$ 186.04	\$ 372.09	\$ 558.13	\$ 744.17	\$ 930.21	\$ 1,116.26	\$ 1,302.30
8	\$ 212.62	\$ 425.24	\$ 637.86	\$ 850.48	\$ 1,063.10	\$ 1,275.72	\$ 1,488.34

Deviations and Clarifications

1. The following annual increase language shall be added to the contract:

On each twelve month anniversary date of the Agreement, the rates charged by Contractor shall be increased on the basis of 100% of the percentage increase in the Consumer Price Index – Water, Sewer, Trash category for the immediately preceding twelve month period, as reported by the U.S. Department of Labor, Bureau of Labor Statistics. In the event the U.S. Department of Labor, Bureau of Labor Statistics ceases to publish the CPI, the parties shall agree to substitute the CPI with another equally authoritative measure of change in the purchasing power of the U.S. dollar so as to carry out the intent of this provision. The minimum annual increase be 2.5% and the maximum increase shall be 5%.

2. The following Change in Law language shall be added to the contract:

The rates charged by Contractor shall be increased from time to time to compensate Contractor for any increases in the Contractor's costs of providing the services whether: (a) due to any increases in transportation, disposal or processing costs as a result of any changes in location or amounts charged to Contractor from the final disposal or processing facility accepting such materials; (b) as a result of any amendment to, or promulgation of any federal, state, city, or local statute, regulation, or ordinance after the date of this Agreement that directly impacts Contractor's operations as it relates to the Services; (c) due to any new or additional federal, state, local or other taxes, assessments, fees, host charges, surcharges, or similar charges directly or indirectly related to the Services which are imposed on the Contractor by law, ordinance or regulation and/or agreement with a governmental body, whether imposed retroactively or prospectively; or (d) a result of an event of Force Majeure that materially and adversely affects the cost of collection, transportation, processing or disposal of Residential Waste, Landscape Waste or Recyclable Materials by Contractor.

3. The following Force Majeure language shall be added to the contract:

In the event that Contractor is rendered unable, in whole or in part, to perform its obligations due to an event of Force Majeure, it shall notify the City of such event and the obligations of the Contractor shall be suspended during the continuation of any inability so caused by such event of Force Majeure. Contractor shall not be liable or considered in default, for failure to perform its obligations if such failure to perform is due to an event of Force Majeure. For purposes of the agreement the term "Force Majeure" means any act, event, or condition having a direct material adverse effect on Contractor's ability to perform any obligation, agreement or covenant under this Agreement, if such act, event, or condition is beyond Contractor's reasonable control.

4. Advanced Disposal wishes to clarify that our indemnification obligations shall be limited to the extent of our negligence or willful misconduct"